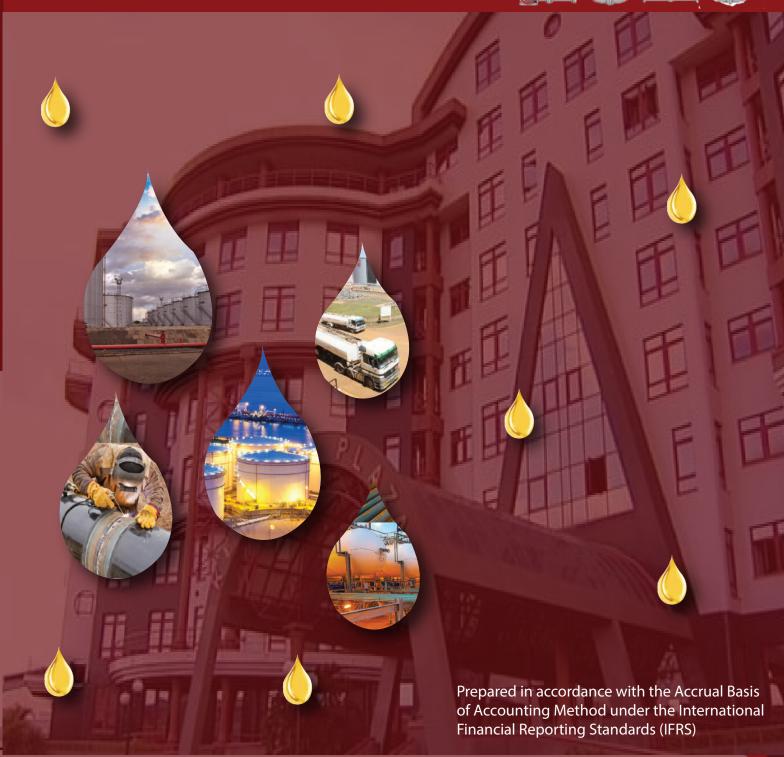




# ANNUAL REPORT & FINANCIAL STATEMENTS

30TH JUNE 2018





### CORPORATE INFORMATION

### **BACKGROUND INFORMATION**

Kenya Pipeline Company Limited (KPC) is a State corporation wholly owned by the Government of Kenya (GoK) with 99.9% shareholding by The National Treasury and less than 0.1% by the Ministry of Energy and Petroleum. KPC was incorporated in 1973 under the Companies Act, Cap 486 of the Laws of Kenya and commenced commercial operations in February 1978. At cabinet level, KPC is represented by the Cabinet Secretary for Energy and Petroleum who is responsible for the company's general policy and strategic direction.

The main objective of the Company is to provide efficient, reliable, safe and cost-effective means of transporting petroleum products from Mombasa to the hinterland. In pursuit of this objective, the Company has constructed a pipeline network, storage and loading facilities for transportation, storage and distribution of petroleum products. Current installed system consists of 1,795 kilometres of pipeline with current capacity to handle about 7.3 billion litres of petroleum products.

The pipeline infrastructure plays a key role in spurring economic growth and development in the East African region. To this end KPC, has developed a Corporate Strategic Plan (CSP) dubbed KPC Vision 2025 with the aim of transforming the Company into Africa's Premier Oil and Gas hub. The mission of the company is to transform lives through safe and efficient delivery of quality oil and gas from source to customer. The CSP is anchored on five key pillars: -

- 1. Business leadership - Winning/leading the market in Kenya.
- 2. Geographic expansion - Leadership in greater Eastern Africa Region.
- People Amazing performance by all KPC employees. 3.
- Systems and processes Reliable and best in the world technology and systems. 4.
- 5. Image and reputation - Amazing relationships with all our stakeholders.

#### **DIRECTORS**

Name	Particulars
1. John Ngumi	Chairman Re- Appointed 18th April, 2018
2. Hudson K. Andambi, OGW	Ag. Managing Director
3. Dr. Kamau Thugge, CBS	Principal Secretary, National Treasury
4. Andrew N. Kamau, CBS	Principal Secretary, State Department for Petroleum.
5. Iltasayon Neepe	Re-Appointed 8 <sup>th</sup> February, 2019
6. Winnie Mukami	Appointed 6th June, 2018
7. Rita Okuthe	Appointed 6th June, 2018
8. Jinaro Kibet	Appointed 6th June, 2018
9. Ms. Susan Maina	Appointed 8 <sup>th</sup> February, 2019
10. Ms. Millicent Onyonyi, OGW	Appointed 8th February, 2019
11. Eric Korir	Alternate Director, National Treasury
12. Isaac Odek	Alternate Director, Inspector General, State Corporations
13. Felicity Birir	Retired 24th January, 2019
14. Wahome Gitonga	Retired 12th November, 2018
15. Faith J. Bett - Boinett	Retired 16 <sup>th</sup> April, 2018
16. Jerry Simu	Retired 16th April, 2018
17. Marwa Maisori	Retired 16th April, 2018



## CORPORATE INFORMATION - continued

COMPANY SECRETARY

Jane Joram

Acting Company Secretary

### REGISTERED OFFICE

Kenpipe Plaza Sekondi Road Off Nanyuki Road Industrial Area P.O. Box 73442 - 00200 Nairobi

### PRINCIPAL AUDITORS

Office of the Auditor General P. O. Box 30084 - 00100 Nairobi

### PRINCIPAL BANKERS

Commercial Bank of Africa Limited | Stanbic Bank Limited

Wabera Street

P. O. Box 30437 - 00100

Nairobi

**Equity Bank** 

Kenpipe Plaza, Sekondi Road

Off Nanyuki Road

P. O. Box 78569 – 00507

Nairobi

Standard Chartered Bank

Stanchart Chiromo

P.O. Box 30003-00100

Nairobi

Stanbic Centre - Chiromo road

P. O Box 72833 - 00200

Nairobi

Citibank, N.A.

Citibank House

Upper Hill Road

P.O. Box 30711 - 00100

Nairobi

Co-operative Bank of Kenya

Co-operative House Branch

Nanyuki Road

P.O. Box 67881 - 00200

Nairobi

### PRINCIPAL ADVOCATES

Mohamed Muigai Advocates MM Chambers 4th Floor P. O. Box 61323 - 00200 Nairobi

TripleOK Law 5th Floor Block C, ACK House 1st Ngong Avenue, Bishop's Road P.O. Box 43170 - 00100

Nairobi







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### CHAIRMAN'S STATEMENT



"These projects are also critical in assisting the Kenya Government achieve its Big Four agenda, since fuel is a key enabler for each of the four focus pillars: universal healthcare, food security, manufacturing and affordable housing."

### Dear Shareholders,

On behalf of the KPC Board of Directors, I am honoured to present to you the Annual Report and Financial Statements of the Kenya Pipeline Company Limited ("KPC" or the "Company") for the Fiscal Year ended 30th June, 2018. During the year under review, KPC continued with its transformation journey from a pipeline and storage infrastructure company into Africa's premier oil and gas player by laying the foundation for its diversification and expansion into both maritime transport and crude oil exports. This marks a significant milestone towards the achievement of our 2015/25 10-year Corporate Strategic Plan ('Vision 2025'), which aims at transforming KPC into a world-class diversified oil & gas company.

In line with our Corporate Strategic Plan, the year under review saw us focus on activities aimed at advancing the organisation and laying the foundation for the realisation of our Vision 2025. My statement focuses on these activities and their impacts on KPC's future.

## CHAIRMAN'S STATEMENT (Continued)

### Upstream activities

East Africa is now firmly set as an area of intense interest from local, regional and global Exploration & Production oil & gas players. Kenya is right in the thick of efforts being made to monetise identified reserves. During the year, the Government embarked up on Early Oil Pilot Scheme (EOPS) designed to use crude oil deposits recovered during exploration to test the international market's response to Kenya's oil. KPC is playing a key role in EOPS by receiving and storing in 3 refurbished tanks at KPRL this crude oil from Turkana, prior to these loads being aggregated and exported. In addition to refurbishing these three tanks, which have a total capacity of 42.9 million liters, KPC also modified the Kipevu Jetty's import equipment to allow for its use for exports, and installed a steam boiler for the heating of tanks and pipelines in readiness for export.

### Midstream infrastructure focus

During the year, KPC continued investing in its downstream facilities, in keeping with its core mandate of providing safe, environmentally sound and cost efficient transportation and storage of petroleum products. We invested in the replacement of our main Line 1 pipeline, enhancement of storage capacity and improved loading facilities.

The completion during the year of Line 5, the new 20-inch Mombasa - Nairobi pipeline built at a project cost of KES 48.4 billion, was a key milestone. Line 5 is designed to meet projected national and regional demand increases through the next 30 years, and will help cement KPC's position as the transporter of choice for petroleum products in Kenya and the wider East Africa region. Line 5 has 4 new pump stations at Changamwe, Maungu, Mtito Andei and Sultan Hamud and two booster pumps in Kipevu, with a total installed flow rate of one million litres per hour, up from the 800,000 litres installed capacity for the Line 1 that Line 5 is replacing. This flow rate will be enhanced to 1.9 million litres per hour in phase two by 2023 and 2.6 million litres per hour in phase three by 2044. There are also upgrades to the existing fire-fighting stations and new fire-fighting systems in the new stations, installation of energy efficient equipment, and enhanced pipeline monitoring technology.

During the year under review, KPC also completed construction of four storage tanks at a cost of KES 5.3 billion. The project entailed putting up of four additional tanks to provide sufficient capacity for receipt of higher volumes of diesel and super petrol products on the back of the planned simultaneous completion of Line 5. The additional tanks with a capacity of 133 million litres of fuel have more than doubled Nairobi's storage capacity for diesel and super petrol from 100 million litres to 233 million litres, effectively providing sufficient capacity for receipt of higher volumes of product through Line 5.

With sufficient and efficient infrastructural systems, Kenya and the region are assured of adequate, reliable and cost effective supply of petroleum products. It is important to point out that the increase in local and regional demand for petroleum products has in recent years not been matched by the development of requisite infrastructure to meet market requirements. This is the strategic gap that KPC is working hard to bridge in order to fuel the Kenyan and regional economies.

These projects are also critical in assisting the Kenya Government achieve its Big Four agenda, since fuel is a key enabler for each of the four focus pillars: universal healthcare, food security, manufacturing and affordable housing.

KPC's lease agreement with KPRL deserves mention. The arrangement guarantees KPC an increased storage capacity and has, in effect, created additional capacity for berthing vessels to discharge fuel into KPC's system thereby reducing vessel turnaround time and resultant demurrage charges, ultimately leading to lower consumer prices



## CHAIRMAN'S STATEMENT (Continued)

To enable KPC meet its revenue and growth targets, KPC is working with the Ministry of Petroleum & Mining to construct a common user LPG import terminal and storage facility. The LPG facility is to be constructed under the lease agreement with KPRL, utilising land available at KPRL. The process of sourcing an LPG consultant to advise on this project began during the year under review.

### Regional Expansion

On 28th February 2018, the Kisumu Oil Jetty contractor handed over the project to KPC opening a new chapter in marine fuel transportation. The jetty, built on the shores of Lake Victoria, marks a critical milestone for KPC as it opens up maritime transport, and will help further unlock key export markets in Northern Tanzania, Uganda, Rwanda, Burundi and Eastern DRC once it soon commences commercial operations. The jetty was supported by the new Sinendet-Kisumu pipeline (Line 6) which has already boosted throughput to Kisumu to over 460,000 litres per hour. The jetty has the potential

to turn Kisumu into a focal point for oil & gas commerce in the region, thereby transforming it into one of the busiest inland ports in Africa. By extension, this will also raise Kenya's profile as a strong partner in regional and intra-Africa trade.

### Devolution of the Pipeline Network to Counties

To ensure that it retains and expands its domestic and regional markets, KPC undertook a comprehensive feasibility study and Preliminary Engineering Design for devolvement of pipeline network to the counties. The scope of the assignment covered, among others, market mapping in various regions that are economically endowed but are currently not served by the existing pipeline network. KPC is now studying the report with a view to mapping out which economically potential counties to which the pipeline can be extended. People

During the 2017/18 financial year, KPC continued with the process of undertaking a job analysis & profiling, job rotation and right sizing key departments to make them fit-for-purpose. This



Petroleum and mining Cabinet Secretary Hon. John Munyes(r) displays a sample of the first batch of super petrol received in Nairobi terminal from the new Mombasa - Nairobi pipeline

## CHAIRMAN'S STATEMENT (Continued)

exercise, once complete, will set the pace for the promotion and recognition of our own staff. A motivated staff is integral to and critical for the realisation of the Company's strategic objectives. To this end, KPC will continue investing in on-the-job and campus training.

### Appreciation

KPC has over the last year introduced several new initiatives and measures to make our services more efficient and accessible. I take this opportunity to thank our customers for their continued support and partnership in the realisation of KPC's core mandate

On behalf of KPC's Board, Management and Staff, I would also like to recognise the support accorded to KPC by our Parent Ministry of Petroleum & Mining, and by our main shareholder, the National Treasury. We look forward to your continued support as we intensify our existing activity, and venture into new lines.

To management and staff: on behalf of the Board of Directors, I commend you all for your tireless effort and commitment to the attainment of KPC's set targets and goals. We work in a challenging and highly volatile industry, and your dedication and commitment to playing your individual roles has not only enabled the Company remain profitable, but also ensured that the country and the region have a steady and uninterrupted supply of fuel. As part of the country's strategic infrastructure, KPC's pipeline network is crucial to maintaining the country's economic growth.

Finally I want, and in a very special way, to appreciate my fellow Directors on the Board. Over the last year, KPC like all other State Corporations, has come under increased scrutiny, with both the Company's and your own personal integrity often being called into question. This pressure has intensified post the 2017-18 Fiscal Year. It takes great determination and strength of character to weather such pressure, with the accompanying media storm, and remain resilient and focused on delivering KPC's mandate. Public service, especially as a non-executive director of a state corporation, requires commitment and great sacrifices in both time and personal resources. You often have to risk your own reputation and shoulder the burden of the image of the Company. I am truly honoured to serve alongside you as we strive to redefine the role played by KPC and drive the Company towards the realization of its strategic goals and objectives.

JOHN NGUMI Board Chair

## KPC

### **BOARD OF DIRECTORS**



JOHN NGUMI Board Chairman

Born in 1955, John Ngumi was re-appointed the Chair of the Kenya Pipeline Company (KPC) Board of Directors on 18th April 2018 for another term of three years. Previous to this appointment, he served as the inaugural Chair of the Board of Directors at Konza Technopolis Development Authority. A leading investment banker, he has been at the heart of key developments in Kenya's financial sector, including arranging financing for KPC's last two major projects: Line 4 in 2010 (Kshs 8.2 billion) and Line 5 in 2015 (Kshs 35 billion). His last banking position before retiring in 2014 was Head, Investment Banking Coverage for East Africa for Standard Bank, the parent bank of Stanbic Bank Kenya Limited. He also worked in various capacities at Citibank, Barclays, Grindlays, and National Westminster Bank. He currently sits on the Boards of, among others, ARM Cement and Base Titanium. He holds a BA (1st Class Honours) in Philosophy, Politics and Economics from St. Peter's College, University of Oxford, UK.

Born in 1957, Hudson Andambi has over 30 years' experience in Energy and Petroleum sectors where he has spearheaded numerous projects including geothermal mapping in Kenya's Central and Northern Rift, Mui Coal Basin, demarcation and classification of the new oil and gas exploration blocks, Upstream Petroleum Bill, the 2015 National Petroleum Master Plan, Technical Advice on the Maritime Boundary Dispute for Blocks to name but a few. Hudson is former Senior Principal Superintending Geologist and Head of Upstream Petroleum Operations, Directorate of Petroleum. He is the focal point of the World Bank-funded Kenya Petroleum Technical Assistance Project (KEPTAP) for building capacity in the country's petroleum sector. He holds a Bachelor of Science (Hons) degree in Applied Geology, University of Plymouth, U.K. and a Master of Science degree in Petroleum Geology from Imperial College, University of London, UK. A member of Geological Society of Kenya (GSK) and the Geologists Registration Board (GRB) of Kenya, he was awarded the Honour of Order of the Grand Warrior (O.G.W) of Kenya by his Excellency Hon. President Uhuru Kenyatta.



HUDSON K. ANDAMBI, OGW Ag. Managing Director



HENRY ROTICH
Cabinet Secretary
The National Treasury

Born in 1969, Henry Rotich is the Cabinet Secretary for the National Treasury He hold a masters degree in Economics and a Bachelor's Degree in Economics (First Class Honours), both from University of Nairobi. He also holds a Master's degree in public Administration (MPA) from Harvard University. Prior to this appointment, Mr. Rotich was the head of Macroeconomics at Treasury, Ministry of Finance, since March 2006. Under this capacity, he was involved in formulation of Macroeconomic policies that ensured an affordable and sustainable path of public spending aimed at achieving the Government's development priorities. Prior to joining the Ministry of Finance, Mr. Rotich worked at the Research Department of Central Bank of Kenya from 1994. Between 2001 and 2004, he was attached to the International Monetary Fund (IMF) local office in Nairobi as an economist.

### BOARD OF DIRECTORS (Continued)



ANDREW N. KAMAU, CBS
Principal Secretary,
State Department of Petroleum
Ministry of Petroleum & Mining

Born 1966, Andrew Kamau is an alumni of University of Nairobi where he studied Chemistry. He has wide experience in petroleum energy gained from several years in leadership positions in the private sector. Prior to his appointment as Principal Secretary for Petroleum and Mining, he was the Chief Executive Officer of Bracewell Energy which has interest in mining, energy and natural resources. He has also served in senior positions in various companies with interest in mining, energy and natural resources including MAG Industries Limited, Engen Kenya Limited and Esso Kenya Limited. Andrew Kamau joined the Kenya Pipeline Company Board on 13th November 2015.

Major (Rtd) lltasayon Neepe was born in 1972, He was re-appointed to the Kenya Pipeline Company Board of Directors on 08th February 2019. He served in the military for many years rising to the rank of Major where he also served as a pilot, a responsibility that saw him serve in the UN's air operation unit. Neepe, who holds a degree in Business Development Studies and a Diploma in Armed Conflict and Peace Studies, has been honoured with Silver Star of Kenya. He is currently the Board Chair, Boma Fund, an NGO based in northern Kenya that empowers women with skills to fight extreme poverty.



MAJOR (RTD) ILTASAYON NEEPE Director



JINARO KIBET

Director

Born 1965, Jinaro is an advocate of the High Court of Kenya, a Commissioner for Oaths and Notary Public with over 29 years' experience in private practice. He specializes in commercial and corporate law where he has built a formidable reputation and respect from his peers. He has served in various appointments in both private and public sectors. Currently, he serves as a board member of Prime Bank Ltd and Unga Group Limited among others. He has also served as the Chairman of the Capital Markets Tribunal. Jinaro holds a Bachelor of Law degree from University of Nairobi and a Postgraduate Diploma in Law from the Kenya School of Law. He is currently a partner at TripleOK Law LLP Advocates.



### BOARD OF DIRECTORS (Continued)



MILLICENT ONYONYI, OGW Director

Born 1967, Millicent is an executive coach who works with individuals and teams for self-discovery and to improve personal and team effectiveness. She has over 27 years of local and international work experience gained in large multinationals such as Palmolive, ExxonMobil and Oilibya. She has held senior positions including Managing Director, BOC Kenya Limited and Ag. General Manager Libya Oil Kenya. She also serves as a non-executive director of Geminia Insurance which has an annual turnover of USD 30 million. Millicent has a Bachelor of Commerce (Business Administration, marketing) from University of Nairobi.

Born 1971, Rita is a Director of Enterprise Business Unit at Safaricom PLC. She joined Safaricom as Head of Consumer Business Unit in August 2009. She has a decorated career in the field of Marketing having started her career as a Client Service Manager at Direct Marketing Communications, where she managed a team of 25 promotional executives working on key accounts such as Coca-Cola. She has also worked for MTN Uganda as Communications Manager. Due to her extensive contributions in building the Safaricom brand and enhancing revenues, she was voted one of the Top 50 Global Chief Marketing Officers by the Global Telecoms Magazine. Rita hold an MSC Marketing from London School of Business.



RITA OKUTHE
Director



WINNIE MUKAMI Director

Born 1980, Winnie is a proficient and creative Public Relations Consultant with over 15 years' experience in both private and public sectors. She has previously worked for Nation Media group and Kenya Broadcasting Corporation. Winnie currently holds the position of the Director, Winners Frontiers International Ltd.

### BOARD OF DIRECTORS (Continued)



SUSAN MAINA Director

Born 1966, Susan is a highly skilled Program Manager with over 10 years experience. She has significant expertise in the development, training and implementation of Comprehensive Health Care Programs. She is astute in developing, cascading, monitoring and evaluating Institutions' strategic plans. Her other significant skills competencies include communication and coordination of principles and frame works of successful program management, understanding project delivery and acceptance processes and managing campaign teams and making recommendations for optimum results. She has served as a Consultant for the Kenyatta National Hospital where she helped in developing the hospital's master plan. She hols a Master of Science (Health Economic and Policy and Master of Arts (Medical Sociology) both from University of Nairobi.

Born 1967, Eric Korir is a proficient supply chain practitioner with over 20 years' experience in both the public and private sector. He is currently the Ag. Director of Public Procurement at the National Treasury handling policy, research, legal and technical matters in the public-sector procurement for both national and county governments. Eric holds a Bachelor of Arts degree from the University of Nairobi, a Master of Business Administration in Strategic Management from Moi University and a Diploma in Supply Chain Management from the Chartered Institute of Purchasing and Supply (UK). He is a Member of the Chartered Institute of Purchasing and Supply, Kenya Institute of Supply Management and the Institute of Transport and Logistics.



**ERIC KORIR**Alternate Director National Treasury



JANE JORAM
Ag. Company Secretary

Jane Njeri Joram is an Advocate of the High Court of Kenya with over 27 years' of experience in Corporate Law. She has held senior positions including Chief State Counsel, Registrar of Companies at the Office of the Attorney General and Department of Justice and most recently as acting Registrar and Head of Legal Micro and Small Enterprises Authority at the Ministry of Industry Trade and Cooperatives. Jane has a Bachelor of Law degree from University of Nairobi, a Master of Arts degree in International Studies and a Postgraduate Diploma in Legal Studies From Kenya School of Law. She is a member of the Institute of Certified Public Secretaries. Jane is the acting Company Secretary at KPC



## MANAGING DIRECTOR'S REPORT



HUDSON K. ANDAMBI, OGW Ag. Managing Director

KPC was able to meet its statutory obligations during the year under review remitting Kshs 3. 1 billion to the Kenya Revenue Authority in tax payments"

### Dear Shareholders,

It is my pleasure to present to you the Kenya Pipeline Company Annual Report and Financial Statements for the year ended 30th June 2018. Once again, Kenya Pipeline Company ("KPC" or the "Company") has registered another year of incredible financial performance in line with her long standing corporate history. KPC continues to make investments towards the attainment of its goal to become the continent's premier oil and gas distributor serving not only the country and the East African region but also the wider Sub-Saharan Africa. In this regard, we have invested in the expansion and rehabilitation of our pipeline-based petroleum distribution and storage networks to enable us to recapture our lost market share across the region. These efforts have begun bearing fruit with an increase in exports during the year under review reflecting our financial strength and strategic competitiveness.

As the region's premier petroleum and gas pipeline, KPC hosts some of the region's most vital and strategic infrastructure. The company currently has a combined asset base of Kshs 113 billion, ranking it among the largest firms in the region. This is a 6% increase from the previous year because of the coming on board of Line 5, Kisumu oil jetty and the additional storage tanks in Nairobi terminal.



## MANAGING DIRECTOR'S REPORT (Continued)

During the year under review, KPC maintained profitability despite its vast commercial commitments as captured in this report. The continued profitability is attributable to the judicious financial management, committed members of staff and proper steer from the Board of Directors. Our continued success is also attributable to KPC's commitment to forging strategic partnerships with various stakeholders and more so with Oil Marketing Companies, who are not only our customers but a crucial link between KPC and the end users of petroleum products.

In FY 2017-18, our commitment to building a strong reputation for excellence in petroleum supply logistics posted the following financial results. Below are some of the highlights of the key performance indicators that capture the year under review:

### Financial Perfomance

The Company posted a 8% increase in Pre-Tax Profit of KES 12.4 billion for the financial year ended 30th June 2018 compared to KES 11.5 billion achieved in the previous financial year.

The higher profitability is mainly attributable to the impact of increase in storage and handling fee at Kipevu Oil Storage Facility (KOSF) and Kenya Petroleum Refineries Limited (KPRL) from USD 3/ m3 to USD 6.56/m<sup>3</sup>

### Throughput

During the year under review, KPC recorded a 5% growth in throughput volumes to 6,551,805 m<sup>3</sup> from 6,238,736 m<sup>3</sup> in FY 2016/17. The new numbers were due to the 3-year lease of the KPRL facilities in Changamwe, Mombasa.

On the domestic throughput front, the figures went up by 4% from 3,463,003 m³ for the year ended 30th June 2017 to 3,585,638 m³ for the year ended 30th June 2018. Export volumes also went up by 7% to 2,966,167 m³ for the year ended 30th June 2018 compared to 2,775,733 m³ for the year ended 30th June 2017

#### Revenue

Throughput revenue was up by 10% to KES 27.7 billion during the year under review up from KES 25.1 billion recorded in FY 2016/17. This rise was a function of the increase in storage and handling fee at Kipevu Oil Storage Facility (KOSF) and Kenya Petroleum Refineries Limited (KPRL) from USD 3/m3 to USD 6.56/m³

### Operating Expenditure

In the FY 2017/18, KPC operated within the budgeted expenditure but the total operating expenditure increased by 12% to KES 16.1 billion from the previous year's KES 14.5 billion. The key cost drivers were the KPRL lease, tank maintenance, rising staff costs, and depreciation.

#### Financial Position

The Company's cash reserves went down by 30% to KES 5.3 billion compared to KES 7.5 billion at the end of the previous year. The cash position went down as a result of the repayment and interest on the Line 5 loan, funding for the construction of the Kisumu Oil Jetty and the additional storage tanks in Nairobi Terminal.

KPC was able to meet its statutory obligations during the year under review remitting Kshs 3.1 billion to the Kenya Revenue Authority in tax payments. This is a 40% reduction from the previous year because we are expected to benefit from the investments deduction allowance under the Income Tax Act because of the projects implemented during the year under review namely Line 5, Kisumu Oil Jetty and the additional storage tanks in Nairobi terminal.



The completed Kisumu Oil Jetty.

## MANAGING DIRECTOR'S REPORT (Continued)

### **Key Capital Projects**

The period under review saw the Company complete some of the key capital projects whose status is given below:

### 1. Replacement of the Mombasa-Nairobi Pipeline (Line 5):

This is a 20-inch diameter pipeline which will replace the existing 14-inch diameter pipeline. Billed as Kenya's second largest infrastructural undertaking designed to meet projected petroleum demand up to the year 2044, Line 5 was completed on 30th June 2018.

### 2. Construction of the Kisumu Oil Jetty:

This project was completed and handed over to KPC on 28th February 2018. Once it begins commercial operations, the jetty will enable KPC to export fuel to Uganda and onward to Rwanda, Burundi and South Sudan. The jetty will also serve as an expansion gateway into Northern Tanzania and onward into eastern DRC, Malawi and Zambia. With the vessel turnaround time set at three days, the jetty will boost throughput in Kisumu by 1 billion litres per year and is expected to hit 3 billion litres per year by 2028.

### 3. Construction of Additional Storage Tanks at Nairobi Terminal:

This project, which was completed on 30th June 2018, involved construction of additional tanks to provide sufficient capacity for receipt of higher volumes of Automotive Gas Oil (AGO), and Motor Spirit Premium (MSP). Now operational, the project is expected to enhance operational flexibility, capacity of product receipt and evacuation in Nairobi with the coming on board of the new Mombasa-Nairobi pipeline.

Besides the above projects, the Company was also involved in the following critical initiatives during the FY 2017/18;

### 1. Operationalization of Additional Loading Arms in Eldoret:

During the year under review, KPC began operating the new additional truck loading facilities at Eldoret depot to cope with the rising demand for petroleum products in the Great Lakes Region. The objective of this upgrade was to enhance the supply of petroleum products to Western Kenya and the neighboring countries.

### 2. Leasing of Kenya Petroleum Oil Refineries Limited (KPRL):

Following the close of negotiations between the Ministry of Energy and Petroleum, KPC and KPRL on acquisition of the KPRL facilities by KPC, government took the decision to have KPC let the facilities as opposed to acquisition. During the year under review, KPC began converting KPRL's facilities into a crude oil storage and export facility towards the realization of the Government's early oil program. Under the agreement, KPC and KPRL signed a 3-year lease agreement.

From the foregoing, it is evident that KPC is gearing up towards a brighter future with these key investments. Our key focus is on the expansion of our pipeline network and expansion of our storage capacity to meet both local and regional demand. All our investments are anchored on Vision 2030 and guided by KPC's 10-year Corporate Strategic Plan, dubbed Vision 2025, which aims at transforming KPC into a world-class diversified oil & gas company.



## THE MANAGING REPORT (Continued)

### **A**ppreciation

In conclusion, I take this opportunity to express my sincere gratitude to our shareholders; the Ministry of Petroleum & Mining and The National Treasury for their distinguished role in helping us achieve our mandate through both policy and budgetary support.

On behalf of our Executive Management team, I would also like to thank the Chairman and the Board of Directors, for their continued support, visionary leadership and the guidance they provided to the new management team throughout the year. I also wish to recognize the role played by our customers, who continue to support our various initiatives and take up our various product offerings. They remain a crucial stakeholder without whom we would not have achieved our set objectives and financial goals.

On behalf of the Board and Management of KPC, I take this opportunity to congratulate KPC's staff for delivering the above results and enabling the corporation remain profitable. It is through your tireless efforts and commitment that we have been able to record this remarkable performance. I would also like to specifically congratulate the KPRL staff who joined the KPC family during the year under review and have been very instrumental in driving

up our profitability. KPC is currently seeking to recapture its market share within the East African region and the KPC-KPRL partnership could not have come at a better time. I look forward to your continued support in making this dream a reality.

HUDSON K. ANDAMBI, OGW Ag. Managing Director



## THE EXECUTIVE TEAM



1. Hudson K Andambi, OGW Ag. Managing Director

Pius Mwendwa Ag. General Manager Finance

3. Jane Joram Ag. Company Secretary

4. Joshua Mutea Ag. General Manager Operations and Maintenance

Tom Mailu Ag. General Manager KPRL

6. Jonah Aiyabei Director Morendat Institute of Oil and Gas

7. Maureen Mwenje Ag. General Manager Supply Chain

8. Ann Njuguna General Manager Audit

9. Joseph Kones Ag. General Manager Infrastructure.

<sup>10</sup> Disterius Nyandika Ag. General Manager Strategy

11 Sharon Kisire General Manager Human Resource and Administration



## THE MANAGEMENT TEAM



**PAMELA ONDAGO**Ag. Corporate Finance Manager



**SAMSON SOIMO** Revenue Accounting Manager



**LABAN KOSGEY** Ag. ICT Manager



**BEATRICE ORGUT**Safety, Health, Environment and Quality
Assurance Manager.



TIMOTHY MUGAMBI Quality Control Manager



JOEL MBURU Supply & Logistics Manager



**OKOVA WANGAKI** Operations Manager



CAPT. BONIFACE NDAKA
Airwing Manager



MOSES TAUWO Maintenance Manager

## THE MANAGEMENT TEAM (Continued)



**PAUL NJUGUNA**Business Manager



ZILPER MICHELLE ABONG'O
Customer Relations and Marketing Manager



**ELIZABETH AKINYI**Ag. Corporate Planning Manager



**JASON NYANTINO**Corporate Communication Manager



**THOMAS NGIRA** Human Resource Manager



**BERNICE LEMEDEKET**Foundation Manager



**FELIX RERIMOI**Internal Audit Manager



**JAMES NYAMONGO**Ag. Facilities & Right of Way Manager



## CORPORATE GOVERNANCE STATEMENT

Kenya Pipeline Company Ltd is committed to upholding the tenets of good Corporate governance which is a reflection of its core values that include integrity, transparency, accountability, diligence, team spirit, loyalty and care for the environment.

The Board has continued to guide the Company towards sustainable long-term success through the exercise of objective and informed decisions aimed at determining the strategy of the Company, ensuring that there is a competent team in place to implement the strategy, adheres to the laws and policies and effective controls to mitigate risks facing the business.

### (a) The Board of Directors

In the period ending 30th June 2018, the Board was made up to (10) members comprising of a non-executive Chairman, the Permanent Secretary, National Treasury, the Permanent Secretary Ministry of Petroleum and Mining, the Managing Director and six (6) independent directors of various backgrounds. The non-executive directors are independent of management.

### (b) The Board Committees

- 1. Board Audit Committee
- 2. Board Human Resources Committee
- 3. Board Technical Committee
- 4. Board Finance Committee

The following are the number of Board meetings held in the period ending 30th June 2018

	Meeting	No. of Meetings	Membership	Average Attendance
1.	Full Board	6	12	70%
2.	Board Finance Committee	9	7	73%
3.	Board Audit Committee	7	7	65%
4.	Board Human Resource Committee	16	7	54%
5.	Board Technical Committee	9	7	66%
6	Board Ad-Hoc Committee	8	10	56%
7.	Annual General Meeting	1	13	85%

Jane Joram

Ag. Company Secretary

### INTEGRATED RISK MANAGEMENT REPORT FY2017/2018



The company operates in a dynamic and competitive business environment where stakeholders and shareholders are continually seeking for greater transparency and accountability on impact of risks and capabilities of the company to seize emerging opportunities to enhance value. During the financial year the company continued to embed the Enterprise Risk Management framework through the implementation of annual enterprise-wide risk assessment programme as opposed to the silo based traditional risk assessment approach. The company-wide risk assessment is formalized and documented in risk register matrices in all stations, depots and business units. The governance instruments that define the risk management design for the company, including, the risk appetite, processes and reporting structures are the Board approved Enterprise Risk Management Policy and Procedures. The Enterprise wide approach therefore has continued to enhance risk awareness in the company amongst various stakeholders and thus providing reasonable assurance about the realization of company objectives.



## 2.0 Corporate Risks 2017/2018 FY

During the 2017/2018FY, a companywide risk assessment was carried out and the top ten Corporate risks identified, and improvement action plans were developed, and adequate resources provided for implementation of the actions. Highlights of the corporate risks and key improvement action plans implemented is outlined hereunder:

## Project Risk EXTREME RISK

The company faced several project delivery constraints affecting the realization of projects within schedule, scope and budget. Cognizant of the fact that project setbacks can be reduced substantially by embracing a robust risk management approach. The company issued guidelines referenced KPC/CP/RM/14 dated 10th July 2017 on the mainstreaming of risk management in all company projects. Standardized risk matrices were deployed to business units and project risk champions were sensitized. The company documented lessons learnt from implementation of key projects to inform the review and development of a project management framework.

## Strategy Execution Control

The Company's ten-year Corporate Strategic Plan (CSP) is aimed at transforming it to Africa's premier Oil and Gas company with expected turnover of over Kshs. 150 Billion in the year 2025. Effective execution of the implementation of



### INTEGRATED RISK MANAGEMENT REPORT FY2017/2018 (Continued)

the CSP is critical in realizing our strategic objectives. To strengthen strategy execution, departmental strategic plans were aligned to the CSP and the annual budget aligned to the strategic objectives. Periodic monitoring and reporting on implementation of the CSP was done.

## Market Risk



During the year, the company focused on the implementation of measures aimed at the recovery of export market share. The company implemented a number of measures to mitigate the decline in the market share such as roll out of a promotional tariff and quarterly meetings with stakeholders to resolve non-tariff barriers.

### Reputation Risk



The Company is cognizant that reputation is a key asset. However, adverse publicity remains a major concern for the Company's image and reputation pillar. The company undertook media campaigns to tell our story by posting short videos and advertisements on various platforms to articulate the company's mandate and operations. Key staff were also trained on media relations to mitigate reputational risk.

### Liquidity Risk



During the year, the company was concerned about the impact of delays in the delivery of key capital projects and loan interest volatility. To address the uncertainties, a liquidity control policy was developed, and liquidity thresholds established for periodic monitoring and reporting on cashflow volatility. Periodic loan interest tracker was developed to inform decision making on various opportunities.

### Line Unavailabilty



The Company was concerned with the risk associated with line unavailability as it leads to disruption product supply with possible stock outs. To address these concerns, a maintenance policy was developed, and minimum stock levels of critical spares maintained. Forward planning with the utility agency was also enhanced

### Product Loss/Leakage from Hig pipeline system

During the year, incidences of product loss/leakage from the aging pipeline system were a concern due to the attendant risks on public safety and environmental impact. The company implemented a framework to fast-track the repair of metal loss defects along Line 1. An Inline inspection was also carried out to identify high priority areas which require immediate corrective action.

### Litigation



Due to the nature of company operations and the size of the business, the company is prone to litigation. Unfavourable outcomes can negatively impact the Company's image and reputation as well as impact on its bottom-line. To address this concern, legal staff were trained on alternative dispute resolution mechanism. In addition, a framework for documenting case law lessons learnt was developed.

#### **Terrorism**

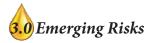


During the year under review, the country experienced incidences of various terrorism attack. The security of the pipeline and its ancillary facilities was a concern as they constitute strategic infrastructure for the country and the region. Some of control measures that were implemented include rolling out of Integrated Security System (ISS) phase 2, enhanced CCTV coverage, access control and automation of barriers/scanners. 45No. security staff were also trained on operation of the new systems. The company also continued to collaborate with other security agencies on the matter.

### INTEGRATED RISK MANAGEMENT REPORT FY2017/2018 (Continued)



Fire is one of the organization's top risks because the company handles and transports highly inflammable and hazardous materials. The company periodically undertakes a gap analysis and implements improvement actions plans. Action plans implemented during the year include; review and testing of the emergency response procedure and development of an incident Command system in all Emergency Response Procedures. The upgrade of PS10 firefighting was also initiated



During the year, the company monitored emerging and evolving risks and their impact on company business. The key risks reported during the year were: -

#### **Political Risk:**

There was a prolonged electioneering period from August to November 2017. During this period, the company proactively engaged with its stakeholders to ensure forward planning on stock level requirements as well as evacuation plans for product to guarantee security of supply during the period. There was also close collaboration with various government agencies during the period to monitor and mitigate any security threats. However business and economic activities were slowed down, and this had moderate impact on KPC throughput volumes. The throughput volumes were low in the months of August and September during the period.

### Delay in Operationalization of Kisumu Oil Jetty:

The Kisumu Oil Jetty project was successfully completed and handed over to the company on 28th February 2018. However, the jetty is yet to put in operation as the receiving jetty on Uganda side is not ready. The company reviewed the business case for KOJ to identify new opportunities and assess the evolving risk regarding operationalization of KOJ.



During the period under review, the company undertook a company-wide risk assessment, ranked and prioritized the top corporate risks. Appropriate mitigations measures were developed and requisite resources committed for implementation of the improvement action plans. Quarterly risk monitoring and reporting was undertaken in line with Enterprise Risk Management Policy. During the period under review, risk management approach was integrated thus providing reasonable assurance regarding the realization of company objectives



### CORPORATE SOCIAL INVESTMENT (CSI)

At Kenya Pipeline Company(KPC), sustainability means integrating business with the environment and contributing to the well-being of the people and the nation wherever we operate. While we conduct our business according to our Code of Business Ethics (CoBE) and adhering to the laws and regulations, emphasis is also given on biodiversity, climate change, human rights and empowering our communities to strive for better quality of life, now and in the future.

The company's CSI initiatives are also aimed at creating shared values with our communities, in line with KPC's agenda to move forward together with the community. KPC's commitment to community-level development finds substantive expression through the KPC Foundation whose programmes empower those that are most vulnerable in areas of greatest need.

Our strategic corporate social investment (CSI) initiatives provide the platform for KPC and the community to evolve together through five(5) thematic areas:

- 1. Education
- 2. Health
- 3. Water, sanitation and environment
- 4. Special Groups (Women, youth and people with disabilities)
- 5. Sports for Development

The company closely collaborates with our key stakeholders including government agencies and non-profit organizations in engaging with our communities. Governance underpins KPC Foundation's activities and social investment decisions and is essential for successful execution. The CSI Forum, a representative body comprising CSI practitioners across KPC and the Board of directors, is responsible for decision-making on company-wide community investment priorities. Leadership, oversight and accountability for CSI matters.

In the period under review, we pursued initiatives aligned with the focus areas outlined by our CSI Framework:

### **EDUCATION**

Education is a key focus area for KPC CSR policy and empowering poor youth with new opportunities is in line with our mission of transforming lives. In this vein, the construction of

4 No. classrooms 1 story Building at Cheptuyet Girls Secondary School will improve access to educational opportunities for the rural girls in Kericho County and even beyond. The school will have a positive impact by reducing early marriages, drug and substance abuse and the spread of HIV/Aids crucial in any community and it leads to the long term self-sustainability and development of a community.



long term self-sustainability and *Construction of 4No.classrooms 1 storey block at Cheptuiyet Girls* development of a community. *High School was done by KPC Foundation.* 

### CORPORATE SOCIAL INVESTMENT (CSI) (continued)

### **HEALTH**

KPC partnership with other institutions in the health sector involves, donating equipment to hospitals, reproductive health sensitization to communities living along the right of way and HIV/Aids education to the youths and schools along the right of way.

Donation of ICU bed and equipment to Kenyatta National Hospital (KNH)-Kshs.4, 500,000



KPC Members of staff and the volleyball team handover ICU Bed to KNH Management.



KPC staff who participated in the Mater Heart Run

## Mater Heart Run-Kshs. 500, 000

This year KPC partnered with Mater Cardiac Program to successfully operate one child with heart condition

### **ENVIRONMENT**

### **World Environment Day**

KPC Foundation donated Kshs.500,000 to commemorate the World Environment Day 2018 in Kwale County.



KPC staff handling over donated water tanks tot the principal of Maphanga primary School in Kwale County during the 2018 World Environment Day celebrations



## CORPORATE SOCIAL INVESTMENT (CSI) (Continued)



KPC Foundation recognizes that water scarcity has the potential to impact on our business and is committed to ensuring water stewardship in all our operations. Nearly half of KPC operations are in arid and semi-arid areas.

## Akithii Secondary School –Provision of Water (Ksh 7,973,840.00)

Akithii Girl's Secondary school located about 20Kms from Meru town has benefited from KPC gargantuan CSI program. The School with a student population of 734 students lacked reliable running water and this posed a huge challenge to the management of this school especially due to the fact that this is a boarding school. However, the drilling of borehole fully financed by Kenya Pipeline Foundation is complete with piping, installation of water submergible pump and tanks.

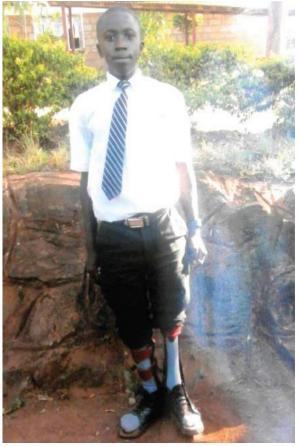
### **SPECIAL GROUPS**

### Inuka Program

KPC initiated INUKA disability program in 2016 to enable PWD access education, skills-based training and other economic opportunities. The aim was to reduce the level of discrimination and stigma and increases the likelihood of economic independence among the special groups. In view of this, the Department has retained this program as part of its strategic focus area for 2017/18FY since uptake of special needs is still a national challenge.

### **Achievements**

The Board approved **Kshs. 14 million** that has benefited **188 students** from the 47 counties and **trained 60** special members groups on existing government opportunities in line with the Government manifesto



Johana Wainaina Njoroge a student from Joyland Secondary School.

## CORPORATE SOCIAL INVESTMENT (CSI) REPORT (Continued)

### **Community Engagement**

The grievance mechanism and whistle blower channels, amongst others, are made accessible to all stakeholders, including local community members. KPC acknowledges the role of communities not just as recipients of service but as its valued stakeholders. Kenya Pipeline Company Ltd. (KPC) conducts quarterly Right of Way (ROW) Barasa with a view of involving communities to participate in decision making and ownership.



KPC Foundation Manager, Mrs. Bernice Lemedeket addressing the public during the public baraza with Okarkar Group Ranch and Kiboko Group Ranch



Training of special groups (Youth, women and people with disability)



## **ENVIRONMENTAL SUSTAINABILITY PROGRAMS**

KPC has in place a HSE policy that guides its implementation of occupational health, safety and environmental programs. A review of the policy was done in 2017 to include social performance, in response to the large infrastructure projects the organization was carrying out.

KPC management recognizes its responsibility to ensure all reasonable steps are taken to protect and preserve the environment in which it operates; hazards are removed and controlled, health preservation and injury protection of its employees, customers and other stakeholders.

The HSE policy clearly states that KPC will comply with the law, include HSE and sustainability considerations in all company operations, and attain continual improvement in our HSE Performance. Safety, Health, Environment & Quality Assurance(SHEQ) department's vision is to achieve World class safety performance measured as Zero fatalities, injuries, spills and fires and a proactive safety culture. The implementation of the HSE Management system falls in 4 buckets:

- Compliance with the local legislation and industry best practice
- Prevention of accidents
- Resource and Capability of staff
- Safety culture

KPC complies to local legislation namely Environment Management and Coordination Act 1999, Occupational Safety and Health Act 2007 and the Energy Act 2006 (revised 2012). KPC is the process of getting certified to ISO 14001 Environmental Management Standard and the OHSAS 18001 on Occupational Health and Safety.

Under the Prevention pillar, KPC has undertaken risk assessments for all its operations, and come up with control measures to prevent realization of hazards, and mitigation measures to reduce the consequences of possible incidents. As a result, KPC has in place Emergency response plans for each site. The resource and capability pillar aim to ensure that staff carrying out safety critical roles are equipped

to carry out their work in a safe manner. Training provided include, among others, Emergency response and incident command, HSE committee and environmental sustainability training.

The culture pillar targets to attain a proactive safety culture. Programs running under this pillar include the Safety week, Environmental Day, reward and recognition programs including the near miss campaign.

### 2017/18 Headline Performance

Incidents: 2017/18 recorded one lost time accident as the highest severity incident. The involved a contractor personnel working at one of the terminals. This was a fifty percent reduction when compared to previous year. This reduction is attributed to increased reporting in near misses and unsafe acts and conditions.

Near misses are incidents that under slightly different circumstances could have resulted in illness, injury, damage to assets, environment or company reputation, but did not. Taking corrective action on reported near-misses, unsafe acts and conditions, prevents major accidents from happening. In 2017/18, over 600 near misses were reported compared to 65 in the previous year.

KPC has been operating Line 1 – Mombasa to Nairobi – for over 40 years. This is an aging pipeline and is therefore being replaced by the Line 5. The financial year 2017 /18 witnessed several spillages from the Line 1 in Konza area. Following successful repair of the line, KPC has undertaken environmental remediation in the area, and continues to do so.

The Thange oil clean-up, which was as a result of a spillage in May 2015, witnessed a significant milestone in 2017 / 18. KPC received NEMA approval to scale down the clean-up operation following significant

## ENVIRONMENTAL SUSTAINABILITY PROGRAMS (Continued)

KPC has been operating Line 1 – Mombasa to Nairobi – for over 40 years. This is an aging pipeline and is therefore being replaced by the Line 5. The financial year 2017 /18 witnessed several spillages from the Line 1 in Konza area. Following successful repair of the line, KPC has undertaken environmental remediation in the area, and continues to do so.

The Thange oil clean-up, which was as a result of a spillage in May 2015, witnessed a significant milestone in 2017 / 18. KPC received NEMA approval to scale down the clean-up operation following significant improvement in sampled environmental parameters. The scale down approval has seen the clean-up contractor hand over the site to KPC. At both Konza and Thange, KPC has worked closely with the communities to develop projects for partnership, that will benefit the community. These include provision of water and bursaries to the local communities in the affected areas.

KPC runs the Safety Week annually to coincide with the World Safety Day on April 28th. The theme for 2017/18 was 'Doing the Right Thing'. The program of events covered risk assessment and emergency response awareness, reward and recognition of those that had reported and closed out the highest number of near misses. A health talk was given as part of the wellness agenda. The program covered all KPC sites and included the Oil Marketing Companies with offices in our loading depots in Western Kenya.

KPC commemorated the World Environment Day on 5th June 2018, through tree planting efforts throughout KPC facilities. KPC also partnered with the National Environment Management Authority, to share the message on marine pollution, and to further enhance the need to ban plastic bags in Kenya.

KPC partnered with Vivo Energy to share safety messages with the public on road safety during the festive season. The festive season is known for an increase in road traffic accidents due to increased number of road users, and related challenges of fatigue and drink driving. KPC, through the print media, shared safety messages to raise awareness amongst the public during this period.

As part of the construction and commissioning of Line 5, KPC has re-engaged with communities along the Right of Way, to share the safety message and create a forum for partnerships.

KPC also works closely with national and county government agencies in joint emergency response. KPC will continue to strive for improved health, safety and environmental performance of the organization, by continuing to work not only with our staff and contractors, but also our neighbours and stakeholders.





### STAKEHOLDER ENGAGEMENT

Stakeholder relationship management formed an integral part in realization of the company's revenue targets in FY2017/18. In pursuit of this, the company enhanced partnerships with all the key stakeholders in the Petroleum supply chain. Oil Marketing Companies(OMCs) are the key stakeholders to the Company and they include multi-national companies and independent players. The top ten marketers command a combined market share of 67.7% and they include; Total Kenya Limited- (16%), Kenol kobil Limited-(14.3%), Vivo Energy Kenya Ltd-(15.5%), Libya Oil Kenya Limited- (4.8%), Gulf Energy Limited-(4.9%), Petro Oil Limited-(2.9%), Be Energy Limited-(2.9%), Hass Petroleum Limited- (2.6%), Gapco Kenya Limited-(2.4%), Lake Oil Limited-(1.5%).

#### ENGAGEMENT WITH INDUSTRY PLAYERS IN THE EXPORT MARKET

In a bid to increase its Global market share and enhance the customer experience, the Company has undertaken various initiatives as outlined below:

### Winning market share in Uganda

The Executive Management led by Managing Director Joe Sang spearheaded an engagement with industry players in Uganda between March 6th to 9th 2018. The purpose of the visit was to sound out new initiatives and showcase infrastructural developments with a view of enhancing service delivery and market growth. The team met several industry captains who supported the use of pipeline as the preferred means of transporting white petroleum products from the Port of Mombasa. The team also assessed the construction work progress of the Uganda Oil Jetty; a receiving complimentary facility to be used alongside the already completed KPC owned Kisumu Oil Jetty (KOJ). The benefit of utilizing the jetty will include provision of the safest and least cost mode of petroleum transport from Mombasa to Uganda, Northern Tanzania, Entebbe and Jinja Uganda. This will eliminate non-tariff barriers faced in the last mile trucking of products. This facility is envisaged to augment the export market recovery efforts through bulk transportation in Lake Victoria and optimize utilization of the pipeline infrastructure.

### The following raft of measures were prescribed to win back the export market.

- a) Setting up of a Liaison Office in Uganda to facilitate regional marketing efforts to have the office in place are planned for FY2018/19.
- b) Allocation of special ullage for Uganda and Rwanda export market KPC has since completed capacity enhancement projects. These projects include a 20-inch 450 KM pipeline from Mombasa to Nairobi, additional 133,000 m3 storage tanks at Nairobi terminal. On-boarding of these projects will streamline allocation for export market.
- c) Adulteration: ERC has put in stringent measures to curb adulteration through crackdown on adulteration dens and imposition of punitive charges.
- d)Harmonization of axle load by East African member state KeNHA and KPC are working together to sensitize and enforce the vehicle axle load limits as gazette by law.
- e) Inter-agency collaborated efforts in elimination of non-tariff barrier. Liaise with the Ministries of: Transport and Infrastructure, Trade & Industrialization, as well as Interior and Coordination of National Government to eliminate non-tariff barriers on the Northern Corridor Transit Route (NCTR) including road blocks and insecurity on the roads.

## STAKEHOLDER ENGAGEMENT (Continued)

The objective of this mission was to deliberate on ways to enhance cross-sectoral business growth in the Great Lakes Region through the Northern Corridor Transit Route (NCTR). Other issues discussed in the inter-agency collaboration attended by Kenya National Highway Authority (KENHA), Kenya Revenue Authority (KRA), LAPSETT, Kenya Railways Corporation (KRC) and Anti-Counterfeit Agency (ACA) and chaperoned by the Kenya Ports Authority (KPA) included:

- 1. Setting up of a Liaison Office in Uganda to facilitate regional marketing to be functional in FY2018/19
- 2. Allocation of special ullage allocation for Uganda and Rwanda export market,
- 3. Support by Energy Regulatory Commission (ERC) to curb product adulteration Harmonization of axle load by East African member state
- 4. Inter-agency collaborated efforts in elimination of non-tariff barrier.

### **CEO** Breakfast meetings

Round table CEO to CEO engagements with over 30 Oil Marketers were held in February 2018. KPC team was spearheaded by the MD. All the outstanding marketing concerns were closed while the emerging one's are continuously resolved by the duly appointed Account Managers from the Customer Relations and Marketing Department. The Account Managers have been effective in enhancing service delivery and relationship management.

### **Customer forums**

One-on-one interactive sessions were held with OMCs at their respective Head Offices in Nairobi and in the regional offices in Western Kenya loading Depots and at the Coast. This activity is held bi-annually to ensure the customer issues are picked and closed out in the financial year.

#### Other Stakeholders

### Kenya National Highway Authority (KeNHA)

KeNHA in Partnership with KPC spearheaded sensitization forums on axle load limits in all western Kenya depots in the FY2017/18. This initiative came about due to the East African Community vehicle load control Act, 2013 that dictates the vehicle load limit at 56 MT. Sensitization in all service delivery depots were undertaken to ensure all the petroleum product transporters adhere to the control act.

Product adulteration, non-tariff barriers, weighbridges and road blocks were pointed out as counter effective to strategies that KPC is putting in place to regain the export market share. In view of this, inter-agency concerted efforts were resolved as a means of sorting out the issues on Northern Corridor and effectively regain the market.

Quarterly meetings were proposed and ratified to monitor compliance and fast track lobby initiatives to achieve East African harmonization of vehicle gross weight limits enshrined in the act.

### **Kenya Revenue Authority (KRA)**

The authority is an integral stakeholder to KPC and thus continually engaging to aid operations. KPC and KRA meet quarterly for continuous improvement of their complementing functions; transportation of petroleum product by KPC and clearance of the same in a timely manner to enhance the customer satisfaction levels.



## STAKEHOLDER ENGAGEMENT (Continued)

What we need from What they need from us Risks if needs are them	Keystakeholder	•Support •Competitive tariff •Buy-in on the pros of using the pipeline e.Buy-in on the pros of using the pipeline e.Gefficiency •Loss of market share •Revenue loss •Servicing capacity enhancement loans •Gefficiency	Other stakeholders	ts.
Role What v		Oil marketers are KPC key stakeholder as they use the pipeline infrastructure to transport oil products from the Mombasa into the hinterland.  *Buy-in using the KPC has 95 OMC, of which the top 20 give the company 82% of revenue generated.  The customers have primacy as they support the core business, hence the need for continuous engagement to meet their expectations and requirements	Other	MINISTRY  OF  through the pipeline there are through the pipeline there are other various stakeholders with whom KPC engages with to ensure seamless operations are KENHA, PDU maintained and continually improved
Stakeholder	Oil Marketers		MINISTRY OF PETROLUEM & MINING, KRA, KENHA, PDU & ERC	

### ETHICS & LEADERSHIP

KPC Management is committed to promoting and fostering an organizational culture that does not tolerate any acts of fraud or corruption. Further, the company strives to ensure that appropriate structures are instituted to facilitate mainstreaming integrity and promoting an ethical culture. To achieve this objective, the Company has put in place various structures and policies to support this effort of minimizing corruption which includes: mainstreaming of Integrity, Ethics and Compliance into a fully-fledged Section embedded in the Internal Audit Department to spearhead and coordinate the Integrity program companywide; In line with the government model as provided in the Public Service Integrity Program Manual, which is committee based, KPC adopted a three-tier operating structure with a Management Oversight Committee chaired by the Managing Director and members drawn from the Executive Management team to oversight the integrity program, a Secretariat based at the headquarters comprised of representatives from major functional areas to work hand-in-hand with the Integrity Section to provide technical support, and seven Regional Committees based in the major Stations with trained Integrity Officers where staff can report suspected issues of corruption within their respective regions. Staff are encouraged to report any suspected incidences of corruption to any of the Committees through email, telephone, or verbally without fear of reprisal. An email address – report.corruption@kpc.co.ke. has also been provided for reporting anonymously.

Several Integrity policies have been developed and operationalized as guidelines for the staff and stakeholders and have been made available on the KPC website – www.kpc.co.ke. These includes the Code of Conduct and Ethics to provide guidelines on the ethical values as well as regulate the behavior, relationships, and actions of staff; the Gift Policy to provide guidelines on the receiving and giving of gifts, declaration and disposal process, with the Gift Registers placed in all the Company Depots/Stations for ease of declaration; the Anti-Corruption Policy, to outline the roles and responsibilities of various Officers in the corruption prevention process; and the Whistleblower Policy to encourage staff to report on suspected corrupt activities anonymously while assuring them protection against reprisal.

To identify corrupt prone areas within the corporate processes, Corruption Risk Assessments (CRA) are regularly undertaken, and the Corruption Prevention/Mitigation Plans developed. The recommendations, once adopted are then passed to the relevant departments for implementation with regular follow-ups and reports to Management and other regulatory authorities.

The Managing Director maintains an 'open-door policy" and encourages staff to walk into his office to report any suspected corruption that they may be afraid to report through other channels. The Managing Director's office has also circulated the communique from the Office of the President providing a telephone number 0791333222 for use by anyone who wishes to report corrupt activities/incidents anonymously to the presidency.



# REPORT OF THE DIRECTORS

The directors present their report together with the audited financial statements of Kenya Pipeline Company Limited (the "Company") for the year ended 30th June 2018, which disclose the Company's state of affairs.

#### **ACTIVITIES**

The principal activity of the company is transportation and storage of refined petroleum products.

Profit after tax for the year	8,568,073,696
Taxation charge	(3,792,865,597)
Profit before taxation	12,360,939,293
RESULTS	KShs

#### **DIVIDEND**

The directors do not recommend payment of a dividend in respect of the year (2017 – Kshs 300 Million).

## **DIRECTORS**

The current directors are as shown on page 11 to 14.

#### **AUDITORS**

The Auditor General is responsible for the statutory audit of the company's financial statements in accordance with Article 229 of the Constitution of Kenya and the Public Audit Act 2015

By Order of the Board

Ag. Company Secretary

Nairobi 2018

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

Section 81 of the Public Finance Management Act, 2012 and Cap 486 of the Companies Act, require the Directors to prepare financial statements in respect of Kenya Pipeline Company Limited, which give a true and fair view of the state of affairs of the company at the end of the financial year and the operating results of the company for that year. The Directors are also required to ensure that the company keeps proper accounting records which disclose with reasonable accuracy the financial position of the company. The Directors are also responsible for safeguarding the assets of the company.

The Directors are responsible for the preparation and presentation of the company's financial statements, which give a true and fair view of the state of affairs of the company for and as at the end of the financial year ended on June 30, 2018. This responsibility includes: (i) maintaining adequate financial management arrangements and ensuring that these continue to be effective throughout the reporting period; (ii) maintaining proper accounting records, which disclose with reasonable accuracy at any time the financial position of the company; (iii) designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements, and ensuring that they are free from material misstatements, whether due to error or fraud; (iv) safeguarding the assets of the company; (v) selecting and applying appropriate accounting policies; and (vi) making accounting estimates that are reasonable in the circumstances.

The Directors accept responsibility for the company's financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards (IFRS), and in the manner required by the PFM Act, 2012 and the Companies Act. The Directors are of the opinion that the company's financial statements give a true and fair view of the state of company's transactions during the financial year ended June 30, 2018, and of the company's financial position as at that June 30, 2018. The Directors further confirm the completeness of the accounting records maintained for the company, which have been relied upon in the preparation of the company's financial statements as well as the adequacy of the systems of internal financial control.

Nothing has come to the attention of the Directors to indicate that the company will not remain a going concern for at least the next twelve months from the date of this statement.

Director 2018

Director 2018

# REPUBLIC OF KENYA

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P.O. Box 30084-00100 NAIROBI

# OFFICE OF THE AUDITOR-GENERAL

REPORT OF THE AUDITOR-GENERAL ON KENYA PIPELINE COMPANY LIMITED FOR THE YEAR ENDED 30 JUNE 2018

# REPORT ON THE FINANCIAL STATEMENTS

# **Qualified Opinion**

I have audited the accompanying financial statements of Kenya Pipeline Company Limited set out on pages 50 to 92, which comprise the statement of financial position as at 30 June 2018, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows and statement of comparison of budget and actual amounts for the year then ended, and a summary of significant accounting policies and other explanatory information in accordance with the provisions of Article 229 of the Constitution of Kenya and Section 35 of the Public Audit Act, 2015. I have obtained all the information and explanations which, to the best of my knowledge and belief, were necessary for the purpose of the audit.

In my opinion, except for the effects of the matters described in the Basis for Qualified Opinion section of my report, the financial statements present fairly, in all material respects, the financial position of Kenya Pipeline Company Limited as at 30 June 2018, and of its financial performance and its cash flows for the year then ended, in accordance with International Financial Reporting Standards(IFRS) and comply with the Companies Act, 2015.

# **Basis for Qualified Opinion**

# 1. Unrecognized Contingent Liability Under Trade and Other Receivables

The Statement of financial position for the year under review reflects trade and other receivables amounting to Kshs.14,390,380,116 (2017: Kshs.12,048,271,443). As similarly reported in 2016/17 included in this amount is Kshs.4,292,949,798 (2017: Kshs.4,314,146,056) due from an Oil Marketing Company (OMC) which, however, the OMC has disputed. The arbitrator appointed to help resolve the dispute ruled against the Company in 2016 and awarded the OMC US\$.19,758,595, equivalent to Kshs.1,996,606,025 at the exchange rate ruling on 30 June 2018. Thereafter, the Company lodged a Court appeal against the arbitrator's decision. Determination of the appeal was pending at the time of finalizing this audit. However, the contingent liability resulting from the arbitrator's ruling has not been recognized in the financial statements and further, no provision has been made by the Company in relation to the doubtful debt owed by the OMC.

In view of these omissions, the trade and other receivables balance of Kshs.14,390,380,116 may be overstated by Kshs.4,292,949,798. Further, the decision that the Court shall make on the Company's appeal will determine whether the contingent

Report of the Auditor-General on the Financial Statements of Kenya Pipeline Company Limited for the year ended 30 June 2018

liability amounting to US\$19,758,595 ( Kshs.1,996,606,025) resulting from the award made by the arbitrator to the OMC will materialize.

# 2. Incomplete Budgeting System Project

The property, plant and equipment balance of Kshs.104,869,093,834 (2017 98,091,185,918) reflected in the statement of financial position as at 30 June 2018 includes Kshs.3,822,570,903 (2017 Kshs.54,559,440,075) under capital work-in-progress which in turn includes a sum of Kshs.26,498,339 (Euros 227,338) paid in advance to a vendor for supply, implementation and commissioning of an electronic budgeting system in 2015. The payment represented 51% of the contract sum. The contract's delivery timeline was six (6) months. However, at the time of finalizing the audit for the year under review, the system had not been supplied even though 33(thirty-three) months had lapsed since the signing of the contract. Further, in spite of the system having not been completed or put to use, the Company had paid the vendor annual software licence, software maintenance and user training fees totaling Euros 35,361, or Kshs.4,132,188 at the exchange rate ruling on 30 June 2018.

The Company has since terminated the contract with the vendor. However, no provision or write-off has been made against the budgeting system as it is still recognized as capital work-in-progress in the financial statements of the Company. In addition, it is not clear why annual software licence and maintenance fees as well as training costs were paid to the vendor before the whole system was supplied and commissioned. Further, the option of recovering the amounts advanced to the vendor by recalling the contract's performance bond is no longer available to the Company as the bond expired in November 2015. From the foregoing, value-for-money and propriety of expenditures totaling Kshs.30,588,934 incurred on the budgeting system cannot be confirmed.

The audit was conducted in accordance with International Standards of Supreme Audit Institutions (ISSAIs). I am independent of Kenya Pipeline Company Limited in accordance with ISSAI 30 on Code of Ethics. I have fulfilled other ethical responsibilities in accordance with the ISSAI and in accordance with other ethical requirements applicable to performing audits of financial statements in Kenya. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified opinion.

# **Emphasis of Matter**

## 1. Lands Without Title Deeds

As similarly reported in my report for 2016/17, the leasehold land balance of Kshs.4,999,883,570 (2017 Kshs.5,167,287,314) disclosed under note 17, includes parcels of land valued at Kshs.1,928,677,778 which have no title deeds. Available information indicates that titles for Plots No.LR.9042/225 and 114/113/114 carried in the books at Kshs.869,759,420 and Kshs.130,257,924 respectively and in which the Company's Embakasi and Mombasa depots are situated, are issued in the name of Kenya Airports Authority (KAA) who are the legal owners of the larger piece of land from which the two parcels were hived-off. Although, management have explained that, the National Lands Commission (NLC) has written to KAA to surrender the original title to

facilitate the issuance of sub-titles for the two parcels, the titles have not been surrendered as yet.

In the circumstances, it is not possible to confirm that the Company owns the two parcels of land in its possession, and whether indeed the carrying values of the parcels stated in the financial statements as at 30 June 2018 are correct.

# 2. Pending Contract Variation Claims

The property plant and equipment balance amounting to Kshs.104,869,093,834 reflected in the statement of financial position as at 30 June 2018 and analyzed in note 16 to the financial statements includes an amount of Kshs.51,416,165,547 incurred on cost of works on a new Mombasa-Nairobi Oil Pipeline commonly referred to as Line 5. The balance was transferred from work-in-progress during the year under review. Construction of Line 5 started on 1 July 2014, following the award of the tender at a cost of US\$ 484,502,887 equivalent to Kshs.48,474,513,784 at the ruling exchange rate of 30 June 2018. As at 30 June 2018, the project engineer had submitted eight (8) variation orders totaling to US\$ 38,109,717 (Kshs.3,812,877,186). The variation orders are reported to have resulted from change of design specifications and omission of works in the initial contract. Of the aggregate variation amount, a sum of US\$. 17,445,639 (Kshs.1,745,436,145) was approved for payment.

In addition, the contractor submitted five (5) Extension of Time (EoT) claims amounting to US\$. 204,511,827 (Kshs. 20,461,408,302). However, the claims were contested by the Project Engineer resulting in the appointment of an independent expert scheduler to verify the claims. As at 30 June 2018, the expert scheduler had assessed the total amount payable to the contractor for the four EoTs to be US\$. 44,019,0125 (Kshs.4,404,103,425) down from the contractor's claim of US \$ 189,290,732 (Kshs. 18,938,537,727). The fifth EoT claim of US \$ 15,221,095 (Kshs. 1,522,870,576) had not been reviewed by the expert scheduler.

Construction of the pipeline (Line 5) was completed and the line commissioned during the year under review. Until the matters related to the contract variation and extension of time are resolved, it is not possible to confirm that the carrying value of the pipeline reflected in the financial statements as at 30 June 2018 is true and fair.

#### **Key Audit Matters**

Key audit matters are those matters that, in my professional judgment, are of most significance in the audit of the financial statements. Except for the matters described in the Basis for Qualified Opinion section, I have determined that there are no other key audit matters to communicate in my report.

#### Other Matter

# 1. Irregular Supply of Hydrant Pit Valves

As reported in my report for 2016/2017, the Company awarded a US\$6,409,492 (Kshs.647,679,167) contract for the supply of hydrant pit valves - C/W isolation valves and spare parts for two years' operations to a vendor through direct procurement, contrary

to the requirements of the Public Procurement and Asset Disposal Act, 2015. Although the management has indicated that the United States of America-based vendor was invited to bid for the tender on account of being the original manufacturer of the equipment, no evidence has been made available to validate this assertion. Therefore, the basis for the award of the tender to the vendor cannot be confirmed. In addition, no plausible explanation has been provided by management for procurement of spares parts to cover two years of operations. At the time of concluding this audit, the matter was under prosecution in Court after investigation by the Ethics and Anti-Corruption Commission.

In the circumstances, I am not able to confirm the Company's compliance with procurement procedures, and whether it obtained value- for-money on the contract sum of Kshs.655,880,009 paid to the vendor for supply of the hydrant pit valves.

# 2. Unutilized New Kisumu Oil Jetty

The statement of financial position as at 30 June 2018, reflects property plant and equipment with a net book value of Kshs.104,869,093,834. The balance includes assets valued at Kshs.1,937,515,726 being construction costs for the Kisumu Oil Jetty transferred from work-in-progress during the year under review. Construction works on the jetty were executed from May 2017 to March 2018 when they were completed and handed over to the Company by the contractor. The assets were thereafter capitalized and depreciated by Kshs.11,037,699 for the year under review. The jetty was constructed under the Northern Corridor Integration Projects portfolio of the East African Community with a view to improve the distribution of refined petroleum products to Uganda and other neighboring countries. However, it has remained unutilized due to lack of infrastructure for receipt and storage of the products in Uganda. Although management has indicated that some progress has been made in construction of one of the two planned similar jetties on Uganda side, it is not certain when all the facilities due for construction in Uganda will be completed and operationalized.

REPORT ON LAWFULNESS AND EFFECTIVENESS IN USE OF PUBLIC RESOURCES

#### Conclusion

As required by Article 229(6) of the Constitution, based on the audit procedures performed, except for the matters described in the Basis for Conclusion on Compliance with Lawfulness and Effectiveness in Use of Public Resources sections of my report, I confirm that, nothing else has come to my attention to cause me to believe that public resources have not been applied lawfully and in an effective way:

#### **Basis for Conclusion**

# 1. Irregular Payment to a Contractor

During the year under review a payment of Kshs.24,651,296 in excess of the contract sum was made to a firm contracted to carry out environmental clean-up works along the Company's oil pipeline. The payments were for additional invoices raised by the firm for the months of March to June 2017 which period was, however, within the original contract

timeline. According to the contract agreement, the contractor was to undertake the works for 18 Months at a revised contract sum of Kshs.147,129,771. However, the contractor invoiced the Company after the full contract sum was paid in March 2017 thus resulting in the nugatory payments totaling Kshs.24,651,296.

# 2. Irregular Purchase of Motor-Vehicle Accessories

The motor vehicle expenditure of Kshs.72,872,587 includes Kshs.9,096,935 spent on purchases of motor vehicle accessories which included chevrons, car mats, stripes, reflectors, life savers and key tags. The items were purchased as low-value procurements through petty cash payments and reimbursement claims lodged by the Company's staff. Since the purchases occurred on a regular basis, the total value of the items for the year exceeded the threshold for low value procurement, set out in Section 107 of the Public Procurement and Disposal Act, 2015. Further, the quantities of the accessories purchased exceeded, the Company's fleet requirements and in addition, were bought at prices that exceeded, by as much as 350% similar purchases made during the year under review. Further, only a small number of the items were confirmed to have been issued for use in the Company's fleet of vehicles and none could be found in the Company's stores.

In the circumstances, the purchases were made irregularly and receipt and use of the majority of the items for the Company's benefit cannot be confirmed.

# 3. Irregular Payment of Overtime Allowances

The staff costs reflect an amount Kshs.5,841,187,761 for the year ended 30 June 2018 which includes overtime allowance payments of Kshs.306,955,912 paid to 1,080 staff members. Of this amount, Kshs.97,661,089 was paid contrary to the Company's Staff Rules and Regulations to 231 staff who were earning responsibility allowances. In addition, overtime allowance payments totaling Kshs.171,919,296 made to 164 employees exceeded 25% of their respective annual gross salaries with fourteen (14) of the staff having drawn overtime allowances in excess of their annual salaries. In some instances, the annual overtime allowances paid were as high as 250% of annual gross salaries payable, implying that the claimants worked for more days than were available in the financial year.

In the circumstances, it has not been possible to confirm the regularity and probity of Kshs.269,580,385 incurred on the allowances.

# 4. Non-adherence to SRC Guidelines on Subsistence Allowances

Subsistence allowance payments totaling Kshs.509,631,611 made to travelling Company staff during the year under review were based on identical rates across towns for various job cadres contrary to rules issued by the Salaries and Remuneration Commission (SRC). The rules prescribe a three-cluster town classification system applicable for daily subsistence allowance payments to both national and county government employees. Since no approvals were granted by the Commission for the identical allowance rates paid to staff by management, the resultant payments were irregular.

The audit was conducted in accordance with ISSAI 4000. The standard requires that I comply with ethical requirements and plan and perform the audit to obtain assurance about whether the activities, financial transactions and information reflected in the financial statements comply, in all material respects, with the authorities that govern them. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my conclusion.

REPORT ON EFFECTIVENESS OF INTERNAL CONTROLS, RISK MANAGEMENT AND GOVERNANCE

# Conclusion

As required by Section 7 (1) (a) of the Public Audit Act, 2015, based on the procedures performed, except for the matter described in the Conclusion on Effectiveness of Internal Controls, Risk Management and Governance section of my report, I confirm that, nothing has come to my attention to cause me to believe that internal controls, risk management and overall governance were not effective.

#### **Basis for Conclusion**

# 1. Incomplete Accounting for Product Gains and Losses

Transport and Storage Agreements (TSA) between Kenya Pipeline Company (KPC) and Oil Marketing Companies (OMCs) provide that KPC shall apportion to the OMCs, any product gains and losses based on each OMC's total quarterly receipts for a specific grade of product on a moving-average against the total industry receipts for the same grade. The TSA also provides that KPC shall be liable to and shall indemnify OMCs for losses of products where such losses exceed 0.25% of the volume of products handled.

During the year under review, the Company reported product losses totaling 23,878 m<sup>3</sup> being the difference between book stocks shown as 653,284 m<sup>3</sup> and physical stocks amounting to 629,406 m<sup>3</sup>. Of these losses, a balance of 11,646 m<sup>3</sup> was attributed to spillage and pilferage, and 8,584 m<sup>3</sup> to normal losses. The remainder 3,647 m<sup>3</sup> was disputed by OMCs with 3,110 m<sup>3</sup> subjected to further examination by management and 537 m<sup>3</sup> forwarded to an independent consultant for scrutiny. At the time of conclusion of the audit, the 537 m<sup>3</sup> of loses had been reconciled and agreed with one OMC leaving 3,110 m<sup>3</sup> unreconciled.

Although the Company's Health, Safety and Environment (HSE) procedure manual requires the Company and OMCs to investigate and report on losses incurred through spillage and pilferage, there is no evidence to show that all the loss incidents were reported or investigated and corrective measures taken to forestall similar occurrences in future.

As a result, it has not been possible to confirm the nature, volume and cost of product losses that occurred as well as additional measures taken by management to safeguard stock owners' interests, ensure public safety and mitigate environmental impacts should the leakages recur during the year under review.

#### 2. Overdrawn Product

Global stock entitlement data maintained by the Company shows that thirteen (13) Oil Marketing Companies (OMCs) had aggregate negative stock balances amounting to 4,435 cubic meters on their loadable sums as at 7 August 2018, an indication that the OMCs had overdrawn products beyond their entitlements, contrary to the Transport and Storage Agreements (TSA). According to the TSAs, OMCs are required to maintain sufficient product stocks to meet their daily requirements. The TSAs also require the Company to suspend deliveries to OMCs that record zero or negative entitlements.

However, there is no evidence showing that oil product supplies to any of the 13 (thirteen) OMCs that recorded negative balances were suspended at any time during the year under review.

#### 3. Staff Matters

# 3.1 Unapproved Recruitments

During the year under review, the Company appointed staff to newly created positions without first seeking and obtaining approval from the National Treasury as provided for in Government circulars which require appointments in state corporations other than replacement of existing vacancies to be made only after written confirmation of availability of funds for the purpose is obtained from the National Treasury.

In addition, two new positions that did not exist in the Company's establishment were created and filled through internal advertisements. The respective job descriptions and specifications for the positions were not outlined in the Company's career guidelines handbook. It has therefore not been possible to ascertain what guided management in making appointments to the positions.

# 3.2 Un-procedural Appointment of Staff

During the year under review, the Company appointed several staff on promotion to positions up to seven (7) grades higher than those that the appointees occupied before the promotions. This was against the Company's Staff Rules and Regulations and Career Guidelines handbook, which require appointments on promotion to take into consideration academic qualifications, experience and seniority. Although the appointees were said to possess the requisite academic qualifications, they lacked requisite experience and seniority as defined in the Company's career progression guidelines:

- (i) Appointments made to positions in Job Grade 3 required candidates to have served for a minimum of five (5) years in managerial capacity. However, three persons appointed to the grade were serving in non-managerial Job Grades seven (7) and six (6).
- (ii) At least five candidates promoted to higher positions had been found unsuccessful in lower- level job interviews for which they had applied and were interviewed for during the same period. Some of the candidates were appointed to positions four (4) levels higher than those they had unsuccessfully applied for.

In the circumstances, I am unable to confirm whether the appointments were fair, competitive and merited.

# 3.3 Recruitment to Non-existent Positions

During the year under review, the Company advertised for a vacant senior position in the finance department. However, an unsuccessful applicant for the advertised position was appointed to a new position that was separated from the one advertised, whereas the successful candidate was appointed to the position advertised but with a new title. The two new positions did not exist in the Company's structure at the time the appointments were made, and further, contrary to the Company's human resource policies, they were not advertised for any interested candidates to apply. In addition, creation of the new positions was not approved by the National Treasury and State Corporations Advisory Committee as required.

The audit was conducted in accordance with ISSAI 1315 and ISSAI 1330. The standards require that I plan and perform the audit to obtain assurance about whether effective processes and systems of internal control, risk management and governance were operating effectively, in all material respects. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my conclusion.

# REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

As required by the Companies Act, 2015, I report based on my audit, that:

- I have obtained all the information and explanations which, to the best of my knowledge and belief, were necessary for the purpose of the audit;
- ii. in my opinion, adequate accounting records have been kept by the Company, so far as appears from the examination of those records; and
- iii. the financial statements are in agreement with the accounting records and returns.

# Responsibilities of Management and Those Charged with Governance

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and for maintaining effective internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; and for assessment of the effectiveness of internal control, risk management and governance.

In preparing the financial statements, the directors are responsible for assessing Kenya Pipeline Company Limited's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the applicable basis of accounting unless the directors are aware of the intention to liquidate the Company or have its operations cease; or have no realistic alternative but to do so.

The directors are also responsible for the submission of the financial statements to the Auditor-General in accordance with the provisions of Section 47 of the Public Audit Act, 2015.

In addition to the responsibility for preparing and presenting the financial statements described above, management is also responsible for ensuring that the activities, financial transactions and information reflected in the financial statements comply with the authorities which govern them, and that public resources are applied in an effective way.

Those charged with governance are responsible for overseeing the financial reporting process, reviewing the effectiveness of how the entity monitors compliance with relevant legislative and regulatory requirements, ensuring that effective processes and systems are in place to address key roles and responsibilities in relation to governance and risk management, and ensuring the adequacy and effectiveness of the control environment.

# Auditor-General's Responsibilities for the Audit

The audit objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion in accordance with the provisions of Section 48 of the Public Audit Act, 2015 and submit the audit report in compliance with Article 229(7) of the Constitution. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISSAIs will always detect a material misstatement and weakness when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

In addition to the audit of the financial statements, a compliance audit is planned and performed to express a conclusion about whether, in all material respects, the activities, financial transactions and information reflected in the financial statements comply with the authorities that govern them and that public resources are applied in an effective way, in accordance with the provisions of Article 229(6) of the Constitution.

Further, in planning and performing the audit of the financial statements and audit of compliance, I consider internal control in order to give an assurance on the effectiveness of internal controls, risk management and governance processes and systems in accordance with the provisions of Section 7 (1) (a) of the Public Audit Act, 2015 and submit the audit report in compliance with Article 229(7) of the Constitution. My consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under the ISSAIs. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

Because of its inherent limitations, internal control may not prevent or detect misstatements and instances of non-compliance. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

As part of an audit conducted in accordance with ISSAIs, I exercise professional judgement and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of the management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability to continue as a going concern or to sustain its services. If I conclude that a material uncertainty exists, I am required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my audit report. However, future events or conditions may cause the Company to cease to continue as a going concern or to sustain its services.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information and business activities of the Company to express an opinion on the financial statements.
- · Perform such other procedures as I consider necessary in the circumstances.

I communicate with the management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that are identified during the audit.

I also provide management with a statement that I have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

FCPA Edward R. O. Ouko, CBS

AUDITOR-GENERAL

30 January 2019

Nairobi



# 2018 PERFORMANCE HIGHLIGHTS

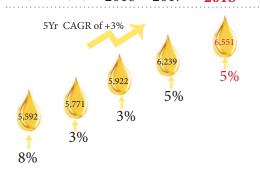
# Total Revenues (In Kshs millions)

# 2014 2015 2016 2017 **2018**

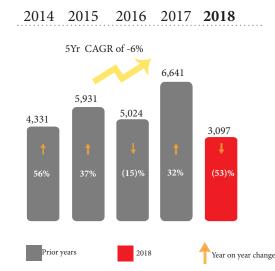


# Throughput (In 000s m³)

2014 2015 2016 2017 **2018** 

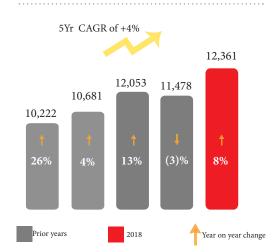


# Total taxes paid to GoK (In Kshs millions)



# Profit Before Taxation (In Kshs millions)

2014 2015 2016 2017 **2018** 

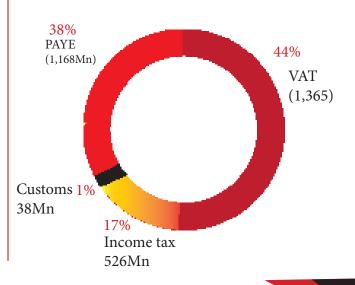


# Earnings per share (In Kshs)

2014 2015 2016 2017 **2018** 



# **2018 Taxes Paid** (In Kshs millions)



# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED $30^{\text{TH}}$ JUNE 2018

		2018	2017
	Note	Kshs	Kshs
REVENUE	6	27,705,848,487	25,134,869,469
DIRECT COSTS	7	(11,135,712,478)	(9,285,805,904)
GROSS PROFIT		16,570,136,009	15,849,063,565
OTHER INCOME	8	452,661,842	362,564,293
FINANCE INCOME	9(a)	351,443,636	455,249,456
FOREIGN EXCHANGE GAINS	9(b)	629,309,782	107,628,230
FINANCE COSTS	9(c)	(218,045)	(450,074)
ADMINISTRATION EXPENSES	10	(5,642,393,932)	(5,295,614,817)
PROFIT BEFORE TAXATION		12,360,939,293	11,478,440,653
TAXATION CHARGE	13	(3,792,865,597)	(3,516,913,825)
PROFIT AFTER TAXATION		8,568,073,696	7,961,526,828

OTHER COMPREHENSIVE INCOME (OCI)/ (LOSS)

Items that will not be reclassified subsequently to

Retirement Benefit Scheme - net income	-	-
Re-measurement (Other Comprehensive Income – DB Retirement Benefit Scheme)	332,039,104	(132,760,666)
Deferred tax on OCI	(99,611,731)	39,828,200
OTHER COMPREHENSIVE	232,427,373	(92,932,466)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	8,800,501,069	7,868,594,361
	Kshs	Kshs
EARNINGS PER SHARE	471	438



# STATEMENT OF FINANCIAL POSITION AS AT 30TH JUNE 2018

ASSETS Non-Current Assets	Note	2018 Kshs	2017 Kshs
Property, plant and equipment	16	104,869,093,834	98,091,185,919
Leasehold land	17	4,999,883,570	5,167,287,314
Intangible assets	18	562,168,054	858,296,848
Investments	19	36,306,359	36,306,359
Retirement benefits	20	1,285,627,233	880,443,315
Trade and other receivables	22	1,263,891,181	769,762,736
<b>Total Non-Current assets</b>		113,016,970,230	105,803,282,491
<b>Current Assets</b>			
Inventories	21	2,266,017,444	1,591,777,921
Trade and other receivables	22	14,390,380,166	12,048,271,443
Taxation recoverable	22(-)	1,098,170,701	1,176,703,986
Short term deposits  Bank and cash balances	23(a)	4,815,214,935	6,063,946,835
Bank and cash balances	23(b)	443,569,702	1,478,365,330
<b>Total Current Assets</b>		23,013,352,948	22,359,065,515
<b>Total Assets</b>		136,030,323,179	128,162,348,006
			=======================================
SHAREHOLDER'S FUNDS AND LI	IABILITIES		
Capital and Reserves			
Share capital	24	363,466,007	363,466,007
Share premium		512,288,916	512,288,916
Retained earnings		79,453,028,143	70,967,940,523
Revaluation reserve		10,004,768,990	10,004,768,990
		90,333,552,056	81,848,464,436
Non-Current Liabilities			
Deferred taxation	25	9,154,163,086	5 291 220 079
	23 27		5,381,329,078
Syndicated Long Term Loan	21	25,425,678,726	22,983,317,480
		34,579,841,812	28,364,646,558
Current Liabilities			
Trade and other payables	26	6,706,678,215	14,585,905,944
Due to related parties	29(d)	80,000,000	80,000,000
Current Portion of Long Term Loan	27	4,330,251,097	3,283,331,068
Taxation payable		-	-
		11,116,929,312	17,949,237,012
Total Shareholder's Funds and Liabi	lities	136,030,323,179	128,162,348,006
		=========	

The financial statements on pages 49 to 98 were approved and authorized for issue by the Board of Directors on 24th January 2019 and signed on their behalf by:



# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30TH JUNE 2018

	Share Capital	Share Premium	Retained earnings	Revaluation Reserve	Total Equity
	Kshs	Kshs	Kshs	Kshs	Kshs
As at 1st July 2016 (Previously reported)	363,466,007	512,288,916	63,092,108,956	10,022,711,045	73,990,574,923
Other Comprehensive Income (OCI) – FY2016			(187,488,676)		(187,488,676)
Deferred Tax on FY 2016 OCI			56,246,603		56,246,603
Net expense recognized in Income statement - FY2016			101,496,312		101,496,312
Adjustment to RB Asset			265		265
Understated Revenue FY2015/16			36,982,701		36,982,701
At 1 July 2016 (Restated)	363,466,007	512,288,916	63,099,346,161	10,022,711,045	73,997,812,129
Profit for the year			7,961,526,828		7,961,526,828
Other Comprehensive Income (OCI) – FY2017			(92,932,466)		(92,932,466)
Deferred tax on Kisumu plots revaluation				7,689,452	7,689,452
Prior year Adjustment – Disposal of Kisumu plots				(25,631,507)	(25,631,507)
As at 1st July 2017	363,466,007	512,288,916	70,967,940,523	10,004,768,990	81,848,464,436
Profit for the year			8,568,073,696		8,568,073,696
Dividends paid			(300,000,000)		(300,000,000)
Other Comprehensive Income (OCI)			232,427,373		232,427,373
Adjustment to RB Asset			99,611,731		99,611,731
Deferred Tax in FY 2018 OCI			(115,025,180)		(115,025,180)
As at 30 <sup>th</sup> June 2018	363,466,007	512,288,916	79,453,028,143	10,004,768,990	90,333,552,056



# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30TH JUNE 2018

CASH FLOWS FROM OPERATING ACTIVITIES	Note	2018 KShs	2017 KShs
Cash generated from operations Interest received	28(a)	2,900,547,504	21,480,092,397
	9(a)	351,443,636	400,513,387
Interest expense	9(a)	(218,045)	(450,074)
Income tax paid		(20,031,589)	(5,353,482,536)
Withholding and Advance taxes paid		(36,501,093)	(20,441,580)
Net cash generated from operating activities		3,195,240,413	16,506,231,595
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment	16	(9,985,415,945)	(36,289,206,634)
Proceeds from disposal of property, plant and equipment		41,527	8,131,916
Purchase of intangible assets	18	(36,674,610)	(880,793,866)
		(10.022.040.020)	(25.17.1.070.504)
Net cash flows used in investing activities		(10,022,049,028)	(37,161,868,584)
CASH FLOWS FROM FINANCING ACTIVITIES			
Loan Drawdown		8,923,956,215	17,376,320,316
Dividends paid		(300,000,000)	(300,000,000)
Repayment of borrowings		(4,080,675,128)	(808,048,047)
Net cash flows from financing activities		4,543,281,087	16,268,272,269
NET INCREASE IN CASH AND CASH EQUIVALENTS		(2,283,527,528)	(4,387,364,720)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD		7,542,312,165	11,929,676,885
CASH AND CASH EQUIVALENTS AT END OF THE YEAR	AR	5,258,784,637 =======	7,542,312,165 =======

# STATEMENT OF COMPARISON OF BUDGET AND ACTUAL AMOUNTS FOR THE PERIOD ENDED 30 JUNE 2018

	Original budget	Adinstments	Final budget	Actual on	Performance		Remarks
		en aun enfay	San Carrie	comparable basis	difference % Var	% Var	Williams
	2017-2018	2017-2018	2017-2018	2017-2018	2017-2018		
Revenue	Kshs	Kshs	Kshs	Kshs	Kshs		
Throughput Revenue	31,830,333,528	3,786,245,140	35,616,578,668	27,705,848,487	(7,910,730,181)	-22%	
Finance Income	57,542,102	-	57,542,102	351,443,636	293,901,534	511%	
Other income	494,147,325		494,147,325	1,081,971,625	587,824,300	119%	
Total Income	32,382,022,955	3,786,245,140	36,168,268,095	29,139,263,748	(7,029,004,347)		
Expenses							
Compensation of employees- employee costs	6,188,305,739	365,071,053	6,553,376,792	5,841,187,761	712,189,031	11%	
Direct Costs excl. depreciation and electricity	2,488,735,624	323,487,035	2,812,222,659	2,280,717,600	531,505,059	19%	
Administration Costs excl. depreciation and electricity	2,036,238,238	264,671,211	2,300,909,448	2,142,236,060	158,673,388	7%	
Depreciation	3,048,943,412	472,357,843	3,521,301,255	3,707,668,535	(186,367,280)	-5%	
Electricity	2,325,400,000	1,280,056,000	3,605,456,000	2,806,296,454	799,159,546	22%	
Finance cost	1,544,122,520	(1,445,552,950)	98,569,570	218,045	98,351,525	100%	
Total Expenditure	17,631,745,532	1,260,090,192		18,891,835,725 16,778,324,455	2,113,511,270		
Surplus for the period	14,750,277,423		17,276,432,371	17,276,432,371   12,360,939,293	(4,915,493,078)		

explaining any variations between actual expenditure and the sums voted. IFRS does not require entities complying with IFRS standards to prepare budgetary information because most of the entities that statements comply with, the importance that the budgetary information would provide to the users of the statements and the fact that the public entities make their budgets publicly available and decided to PFM Act section 81(2) ii and iv requires a National Government entity to present appropriation accounts showing the status of each vote compared with the appropriation for the vote and a statement apply IFRS are private entities that do not make their budgets publicly available. However, for public sector entities, the PSASB has considered the requirements of the PFM Act, 2012 which these include this statement under the IFRS compliant financial statements.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30th JUNE 2018

#### 1. GENERAL INFORMATION

Kenya Pipeline Company is established by and derives its authority and accountability from the Company Act, Cap 486 of the laws of Kenya. The entity is wholly owned by the Government of Kenya and is domiciled in Kenya. The entity's principal activity is to provide efficient, reliable, safe and cost-effective means of transporting petroleum products from Mombasa to the hinterland.

For Kenyan Companies Act reporting purposes, the balance sheet is represented by the statement of financial position and the profit and loss account by the statement of profit or loss and other comprehensive income in these financial statements

#### 2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION

The financial statements have been prepared on a historical cost basis except for the measurement at revalued amounts of certain items of property, plant and equipment, marketable securities and financial instruments at fair value, impaired assets at their estimated recoverable amounts and actuarially determined liabilities at their present value. The preparation of financial statements in conformity with International Financial Reporting Standards (IFRS) allows the use of estimates and assumptions. It also requires management to exercise judgement in the process of applying the entity's accounting policies. The areas involving a higher degree of judgement or complexity, or where assumptions and estimates are significant to the financial statements, are disclosed in notes. The financial statements have been prepared and presented in Kenya Shillings, which is the functional and reporting currency of the entity. The financial statements have been prepared in accordance with the PFM Act, the State Corporations Act (include any other applicable legislation), and International Financial Reporting Standards (IFRS). The accounting policies adopted have been consistently applied to all the years presented.

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

(i)Relevant new standards and amendments to published standards effective for the year ended 30 June 2018

Amendment/Interpretation to a	Effective date
standard	

IFRS 9: Financial Instruments (Issued 24 July 2014)

Effective for annual periods beginning on or after 1 January 2018

revised standards were effective in the current year and the directors of the company do not anticipate that application of these Amendments/ *Interpretations will have* significant impact on the company financial statements) Finalized version of IFRS 9 which contains accounting requirements for financial instruments, replacing IAS 39 Financial Instruments: Recognition and Measurement. The standard contains requirements in the following areas:

*Impact* (*The following new and* 

- Classification and measurement.
- Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics. The 2014 version of IFRS 9 introduces a 'fair value through other comprehensive income' category for certain debt instruments. Financial liabilities are classified in a similar manner to under IAS 39, however there are differences in the requirements applying to the measurement of an entity's own credit risk.
- *Impairment*. The 2014 version of IFRS 9 introduces an 'expected credit loss' model for the measurement of the impairment of financial assets, so it is no longer necessary for a credit event to have occurred before a credit loss is recognised
- *Hedge accounting*. Introduces a new hedge accounting model that is designed to be more closely aligned with how entities undertake risk management activities when hedging financial and non-financial risk exposures
- *Derecognition*. The requirements for the derecognition of financial assets and liabilities are carried forward from IAS 39

IFRS 15: Revenue from Contracts with Customers (Issued 28 May 2014) Applicable to an entity's first annual IFRS financial statements for a period beginning on or after 1 January 2018

IFRS 15 provides a single, principles based five-step model to be applied to all contracts with customers. The five steps in the model are as follows:

- Identify the contract with the customer
- Identify the performance obligations in the contract
- Determine the transaction price



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $30^{\text{TH}}$ JUNE 2018 (Continued)

- Allocate the transaction price to the performance obligations in the contracts
- Recognise revenue when (or as) the entity satisfies a performance obligation.

Guidance is provided on topics such as the point in which revenue is recognised, accounting for variable consideration, costs of fulfilling and obtaining a contract and various related matters. New disclosures about revenue are also introduced

**IFRIC 22:** Foreign Currency Transactions and Advance Consideration (Issued 8 December 2016)

Applicable to annual reporting periods beginning on or after 1 January 2018

The interpretation addresses foreign currency transactions or parts of transactions where:

- there is consideration that is denominated or priced in a foreign currency;
- the entity recognises a
   prepayment asset or a deferred
   income liability in respect
   of that consideration, in
   advance of the recognition of
   the related asset, expense or
   income; and
- the prepayment asset or deferred income liability is non-monetary.
- The Interpretations Committee came to the following conclusion:
- The date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability.
- If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt.

*Disclosure Initiative (Amendments to IAS 7)* 

(Issued 29 January 2016)

Effective for annual periods beginning on or after 1 January 2017 Amends IAS 7 Statement of Cash Flows to clarify that entities shall provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.

Amendments to IAS 7 was effective in the current year and had no material impact on the amounts reported in the financial statements

Clarifications to IFRS 15 'Revenue from Contracts with Customers' (Issued 12 April 2016)

Effective for annual periods beginning on or after 1 January 2018 Amends IFRS 15 Revenue from Contracts with Customers to clarify three aspects of the standard (identifying performance obligations, principal versus agent considerations, and licensing) and to provide some transition relief for modified contracts and completed contracts

Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2) (Issued 20 June 2016) Effective for annual periods beginning on or after 1 January 2018 Amends IFRS 2 Share-based Payment to clarify the standard in relation to the accounting for cash-settled share-based payment transactions that include a performance condition, the classification of share-based payment transactions with net settlement features, and the accounting for modifications of share-based payment transactions from cash-settled to equity-settled.

Applying IFRS 9 'Financial Instruments' with IFRS 4 'Insurance Contracts' (Amendments to IFRS 4) (Issued 12 September 2016)

Overlay approach to be applied when IFRS 9 is first applied. Deferral approach effective for annual periods beginning on or after 1 January 2018 and only available for three years after that date

Amends IFRS 4 Insurance
Contracts provide two options
for entities that issue insurance
contracts within the scope of
IFRS 4: • an option that
permits entities to reclassify,
from profit or loss to other
comprehensive income, some
of the income or expenses
arising from designated
financial assets; this is the socalled overlay approach;



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $30^{\text{TH}}$ JUNE 2018 (Continued)

•an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4; this is the so-called deferral approach.

The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

Transfers of Investment Property (Amendments to IAS 40) (Issued 8 December 2016) Effective for annual periods beginning on or after 1 January 2018

The amendments to IAS 40 *Investment Property:* 

- Amends paragraph 57 to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use.
- The list of examples of evidence in paragraph 57(a) (d) is now presented as a non-exhaustive list of examples instead of the previous exhaustive list.

Annual Improvements to IFRS Standards 2014–2016 Cycle (Issued 8 December 2016) The amendments to IFRS 1 and IAS 28 are effective for annual periods beginning on or after 1 January 2018, the amendment to IFRS 12 for annual periods beginning on or after 1 January 2017

Makes amendments to the following standards:

- *IFRS 1* Deletes the short-term exemptions in paragraphs E3–E7 of IFRS 1, because they have now served their intended purpose *IFRS 12* Clarifies the scope of the standard by specifying that
- the disclosure requirements in the standard, except for those in paragraphs B10–B16, apply to an

entity's interests listed in paragraph 5 that are classified as held for sale, as held for distribution or as discontinued operations in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations

• IAS 28 - Clarifies that the election to measure at fair value through profit or loss an investment in an associate or a joint venture that is held by an entity that is a venture capital organisation, or other qualifying entity, is available for each investment in an associate or joint venture on an investment-by-investment basis, upon initial recognition.

(ii) New and amended standards and interpretations in issue but not yet effective in the year ended 30 June 2018

# Amendment/Interpretation to a standard

# Effective date

IFRS 16: Leases (Issued 13 January 2016)

Applicable to annual reporting periods beginning on or after 1 January 2019

Impact (The directors of the company anticipate that following new and amended standards will not have significant impact on the company financial statements. However it is not practicable to provide a reasonable estimate of the effect until a detailed review is done)

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17.



IFRS 17 Insurance Contracts (Issued 18 May 2017)

Applicable to annual reporting periods beginning on or after 1 January 2021

IFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes **IFRS 4 Insurance Contracts** as of 1 January 2021.

*IFRIC 23: Uncertainty over Income* Applicable to annual reporting Tax Treatments (*Issued 7 June 2017*)

periods beginning on or after 1 January 2019

The interpretation addresses the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12. It specifically considers:

- •Whether tax treatments should be considered collectively
- Assumptions for taxation authorities' examinations
- •The determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- •The effect of changes in facts and circumstances

Prepayment Features with Negative Compensation (Amendments to IFRS 9) (Issued 12 October 2017)

Annual periods beginning on or after 1 January 2019

Amends the existing requirements in IFRS 9 regarding termination rights in order to allow measurement at amortised cost (or, depending on the business model, at fair value through other comprehensive income) even in the case of negative compensation payments

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $30^{\text{TH}}$ JUNE 2018 (Continued)

Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28) (Issued 12 October 2017) Annual periods beginning on or after 1 January 2019

Clarifies that an entity applies IFRS 9 Financial Instruments to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied

Annual Improvements to IFRS Standards 2015–2017 Cycle (Issued 12 December 2017)

Annual periods beginning on or after 1 January 2019

Makes amendments to the following standards:

- *IFRS 3* and *IFRS 11* The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.
- IAS 12 The amendments clarify that the requirements in the former paragraph 52B (to recognise the income tax consequences of dividends where the transactions or events that generated distributable profits are recognised) apply to all income tax consequences of dividends by moving the paragraph away from paragraph 52A that only deals with situations where there are different tax rates for distributed and undistributed profits.
- IAS 23 The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows generally when calculating the capitalisation rate on general borrowings.



Plan Amendment, Curtailment or Settlement (Amendments to IAS 19) (Issued 7 February 2018)

Annual periods beginning on or after 1 January 2019

The amendments in *Plan Amendment*, Curtailment or Settlement (Amendments to IAS 19) are:

- •If a plan amendment, curtailment or settlement occurs, it is now mandatory that the current service cost and the net interest for the period after the remeasurement are determined using the assumptions used for the remeasurement.
- •In addition, amendments have been included to clarify the effect of a plan amendment, curtailment or settlement on the requirements regarding the asset ceiling.

Amendments to References to the Conceptual Framework in IFRS Standards (Issued 29 March 2018)

Annual periods beginning on or after 1 January 2020

Together with the revised Conceptual Framework published in March 2018, the IASB also issued *Amendments to References to the* Conceptual Framework in IFRS Standards. The document contains amendments to IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32. Not all amendments, however update those pronouncements with regard to references to and quotes from the framework so that they refer to the revised Conceptual Framework. Some pronouncements are only updated to indicate which version of the framework they are referencing to (the IASC framework adopted by the IASB in 2001, the IASB framework of 2010, or the new revised framework of 2018) or to indicate that definitions in the standard have not been updated with the new definitions developed in the revised Conceptual Framework.

The Directors do not plan to apply any of the above until they become effective. Based on their assessment of the potential impact of application of the above, they do not expect that there will be a significant impact on the company's financial statements.

(iii)Early adoption of standards

The company did not early – adopt any new or amended standards in year 2018.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Basis of preparation

The company prepares its financial statements under the historical cost convention. The principal accounting policies adopted in the preparation of these financial statements are set out below:

### Revenue recognition

Revenue represents invoiced value of services rendered during the year in relation to transportation and storage of petroleum products, net of value added tax.

Local and export service fees are recognized based on deliveries made to customers on a monthly basis. The storage fee is recognized on an accrual basis once customer products are delivered to the company's storage facilities. Amounts become payable once sales invoices are raised and delivered to customers. Interest income is recognized as it accrues.

## Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses. Depreciation is calculated on a straight-line basis at annual rates estimated to write off carrying values of the assets over their expected useful lives. The annual depreciation rates used are:

Freehold land	Nil
Buildings - residential	3% or period of lease whichever is less
Buildings - industrial	4% or period of lease whichever is less
Show ground pavilion, wooden and fences	20%
Pipeline and tanks	4%
Pumps, transformers and switch-gear	5%
Furniture, fittings and equipment	10%
Roads	20%
Helicopters	20%
Motor vehicles	25%
Computers	33%

## Prepaid operating lease rentals

Payments to acquire interests in leasehold land are treated as prepaid operating lease rentals. They are stated at historical cost and are amortized over the term of the related lease.



# **Impairment**

At each balance sheet date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash generating unit to which the asset belongs.

# Assets held for sale

Assets and disposal groups are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Assets (and disposal groups) classified as held for sale are measured at the lower of the assets previous carrying amount and fair value less costs to sell.

#### **Inventories**

Inventories are stated at the lower of cost and net realizable value. Cost comprises expenditure incurred in the normal course of business, including direct material costs on a weighted average basis. Net realizable value is the price at which the stock can be realized in the normal course of business after allowing for the costs of the realization and, where appropriate, the cost of conversion from its existing state to a realizable condition. Provision is made for obsolete, slow moving and defective stocks as and when determined.

Fuel stocks belong to the shippers as per transportation and storage agreement signed between company and the shippers. Fuel stocks are therefore not included in the company's statement of financial position but are disclosed separately per note 32

#### Intangible assets

Expenditure on acquired computer software programs is capitalized and amortized on the straight-line basis over their expected useful lives, normally not exceeding three years.

#### Retirement benefit obligation

Until 30 June 2006, the company operated a defined benefit contribution pension scheme for eligible employees. With effect from 1 July 2006, the scheme was closed to new members and a defined contribution pension scheme was established.

The assets of these schemes are held in separate trustee administered funds. The defined contribution scheme is funded by contributions from both the employees and employer.

For the defined contribution pension scheme, the cost of providing benefits is limited to the company contributions.

For defined retirement benefit plans, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period. Remeasurement, comprising actuarial gains and losses, the effect of the changes to the asset ceiling (if applicable) and the return on plan assets (excluding interest), is reflected immediately in the statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they occur. Re-measurement recognized in other comprehensive income is reflected immediately in retained earnings and will not be reclassified to profit or loss. Past service cost is recognized in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorized as service costs (including current service cost, past service cost, as well as gains and losses on curtailments and settlements), net interest expense or income and re-measurement.

The company presents the first two components of defined benefit costs in profit or loss in the line item of pension cost-defined benefit scheme (included in staff costs). Curtailment gains and losses are accounted for as past service costs.

The retirement benefit obligation recognized in the statement of financial position represents the actual deficit or surplus in the company's defined benefit plans. Any surplus resulting from this calculation is limited to the present value of any economic benefits available in the form of refunds from the plans or reductions in future contributions to the plans.

The company also makes contributions to National Social Security Fund, a statutory defined contribution pension scheme. The company's obligations under the scheme are limited to specific contributions legislated from time to time and are currently limited to a maximum of Kshs. 200 per month per employee.

# Provision for staff leave pay

Employees' entitlements to annual leave are recognized as they accrue at the employees. At provision is made for the estimated liability for annual leave at the reporting date.

#### Exchange rate differences

The accounting records are maintained in the functional currency of the primary economic environment in which the entity operates, Kenya Shillings. Transactions in foreign currencies during the year/period are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Any foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.



# **Budget** information

The original budget for FY 2017-2018 was approved by The National Treasury on 14th June 2017. Subsequent revisions or additional appropriations were made to the approved budget in accordance with specific approvals from the appropriate authorities. The additional appropriations are added to the original budget by the entity upon receiving the respective approvals in order to conclude the final budget. Accordingly, the entity recorded additional appropriations of Kshs 12.6 billion on the 2017-2018 budget following the governing body's approval.

Kenya Pipeline Company budget is prepared on a different basis to the actual income and expenditure disclosed in the financial statements. The financial statements are prepared on accrual basis using a classification based on the nature of expenses in the statement of financial performance, whereas the budget is prepared on a cash basis. The amounts in the financial statements were recast from the accrual basis to the cash basis and reclassified by presentation to be on the same basis as the approved budget. A comparison of budget and actual amounts, prepared on a comparable basis to the approved budget, is then presented in the statement of comparison of budget and actual amounts. In addition to the Basis difference, adjustments to amounts in the financial statements are also made for differences in the formats and classification schemes adopted for the presentation of the financial statements and the approved budget.

A statement to reconcile the actual amounts on a comparable basis included in the statement of comparison of budget and actual amounts and the actuals as per the statement of financial performance has been presented under page 54 of these financial statements.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### (i) Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the profit or loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted at the reporting date

#### (ii) Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

#### **Dividends**

Dividend income from investments is recognized when the shareholders' rights to receive payment have been established. Dividends payable are charged to equity in the period in which they are declared. Proposed dividends are not accrued for until ratified in an annual general meeting by the shareholders.

#### **Financial Instruments**

#### **Investments**

Investments are initially measured at fair value, plus directly attributable transaction costs. At subsequent reporting dates, debt securities that the Company has the express intention and ability to hold to maturity (held-to-maturity debt securities) are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts. An impairment loss is recognized in profit or loss when there is objective evidence that the asset is impaired.

Investments other than held-to-maturity debt securities are classified as either investments held for trading or as available-for-sale, and are measured at subsequent reporting dates at fair value. Where securities are held for trading purposes, gains and losses arising from changes in fair value are included in profit or loss for the period.

For available for sale investments, gains and losses arising from changes in fair value are recognized through other comprehensive income and accumulated in revaluation reserve, until the available for sale security is disposed of or is determined to be impaired, at which time the cumulative gain or loss previously recognized in equity is included in the profit or loss for the period.

Unquoted investments are classified as available for sale and are stated at cost as the fair value cannot be reliably determined.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to any insignificant risk of changes in value.

## **Financial Liabilities and Equity Instruments**

Financial liabilities and equity instruments issued by the company are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

#### **Borrowings**

Interest-bearing loans and bank overdrafts are initially measured at fair value, and are subsequently measured at amortized cost, using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognized over the term of the borrowings in accordance with the company's accounting policy for borrowing costs.

### Trade payables

Trade payables are stated at their nominal value.

#### **Equity instruments**

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs.

#### Provision for liabilities and charges

Employees' entitlements to annual leave are recognized when they accrue to employees. Provision is made for the estimated liability in respect of annual leave on the reporting date.



### **Currency translations**

Assets and liabilities that are denominated in foreign currencies are translated into Kenya shillings at the rates of exchange ruling on the reporting date. Transactions during the year, which are expressed in foreign currencies, are translated at the rates ruling on the dates of the transactions. Gains and losses on exchange are dealt with in the profit or loss.

# **Accounting for Leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The company as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### The company as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### **Provisions**

Provisions are recognized when the company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### **Comparatives**

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

## Subsequent events

There have been no events subsequent to the financial year end with a significant impact on the financial statements for the year ended June 30, 2018.

## 5. SIGNIFICANT JUDGEMENT AND SOURCES OF ESTIMATION UNCERTAINTY

In the application of the company's accounting policies, which are described in note 1, the directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. The critical areas of accounting estimates and judgments in relation to the preparation of these financial statements are as set out below:

# a) Critical judgements in applying the company's accounting policies

# *Held-to-maturity financial assets*

The directors have reviewed the company's held-to-maturity financial assets in the light of its capital maintenance and liquidity requirements and have confirmed the company's positive intention and ability to hold those assets to maturity. The company did not have any held-to-maturity financial assets as at 30 June 2016 (30 June 2015: NIL).

## b) Key Sources of Estimation Uncertainty

# Actuarial valuation of defined benefits plan

The net asset under the defined benefit scheme is determined using actuarial valuation. The actuarial valuation involves making assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty

#### *Impairment of assets*

At each reporting date, the company reviews the carrying amount of its financial, tangible and intangible assets to determine whether there is any indication that the assets have suffered impairment. If any such indication exists, the assets recoverable amount is estimated and an impairment loss is recognized in the income statement whenever the carrying amount of the asset exceeds its recoverable amount.

#### *Impairment losses on trade and other receivables*

The company reviews its trade and other receivables to assess impairment regularly. In determining whether an impairment loss should be recorded in the income statement, the company makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from the receivables, before a decrease can be identified.

This evidence may include observable data indicating that there has been an adverse change in the payment status of customers or local economic conditions that correlate with defaults on assets in the company. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.



6.	REVENUE

6.	REVENUE	2018	2017
		Kshs	Kshs
	Local service fees	9,740,278,155	9,685,417,627
	Export service fees	12,743,274,331	12,716,750,804
	Kipevu oil storage facility fees	4,698,531,966	2,103,643,231
	Penalties on overstayed product	372,678,610	342,443,970
	Penalties from ASE	429,557	307,921
	Hospitality	34,061,586	252,116,298
	KPRL Lease Income	67,562,909	34,189,618
	Liquefied Petroleum Gas Sales	42,207,973	-
	Crude Oil Revenue (EOPS)	6,823,401	_
	Crade on revenue (2015)		
		27,705,848,487 =======	25,134,869,469 =======
7.	DIRECT COSTS		
		2018 Kshs	2017 Kshs
		Ksiis	KSHS
	Pipeline maintenance staff costs (note 11)	2,775,949,941	2,790,962,026
	Depreciation	2,894,718,081	2,264,151,717
	Pipeline maintenance costs	2,201,717,970	1,385,094,342
	Electricity and fuel	2,810,849,114	2,312,343,283
	Insurance	210,466,563	224,301,785
	Other maintenance costs	78,999,630	146,502,666
	Amortization expense	163,011,179	161,684,578
		11,135,712,478 ============	9,285,805,904
8.	OTHER INCOME		
	Helicopter income	22,895,178	35,487,070
	Rent income	90,768,876	80,562,973
	(Loss)/gain on disposal of PPE Hydrant Income	(46,944) 68,905,876	373,684 65,624,642
	Income from Collateral Financing	74,146,096	54,736,068
	Non-Refundable Tender Deposits	2,000	-
	MTCC /MIOG collections Miscellaneous income	140,246,446 55,744,315	125,371,551 55,144,373
	Wiscendificous meome	33,744,313	33,144,373
		452,661,842 =======	417,300,361
0			
9.	(a) FINANCE INCOME Interest income on deposits	351,443,636	400,513,387
	(b) FOREIGN EXCHANGE GAINS	629,309,782 ======	107,628,230
	(c) FINANCE COSTS	219.045	450.074
	Interest expense	218,045 =======	450,074 ======

10. ADMINISTRATION EXPENSES		
Administrative staff costs	2,797,359,842	2,968,953,992
Depreciation and Lease Amortization	649,939,275	335,280,905
Other office and general expenses	803,723,377	614,524,554
Travelling, mileage and entertainment	93,745,392	68,633,894
Advertising and printing expenses	181,242,233	191,047,542
Staff Training	174,132,586	174,037,237
Rent and rates	420,491,142	
Consultancy fees	240,201,560	14,671,734
Telephone and postage		300,549,863 38,365,207
1 1 0	45,028,490	
Legal and professional expenses	53,317,570	133,962,239
Court Awards	2,500,000	259,596,839
Motor vehicle expenses	72,176,386	51,750,729
Buildings repairs and maintenance	50,621,623	66,187,102
Bank charges	6,355,075	11,025,526
Penalties and interest on tax	-	-
Auditors remuneration	8,011,033	7,713,000
Directors Expenses:		
- Performance Incentive	9,240,000	9,240,000
<ul> <li>Board Retreats and general expenses</li> </ul>	4,243,777	10,917,176
- Sitting /duty allowance	9,260,000	11,280,000
- Training expenses	7,690,848	10,298,746
- Travel expenses and Subsistence allowance	13,113,725	17,578,533
	5,642,393,932	5,295,614,817
11. STAFF COSTS	5,642,393,932	5,295,614,817
11. STAFF COSTS	5,642,393,932	5,295,614,817
	=======	
Salaries and wages	4,361,064,740	4,554,868,607
Salaries and wages Group life and medical cover	4,361,064,740 353,620,068	4,554,868,607 356,372,261
Salaries and wages Group life and medical cover Pension-company contribution	4,361,064,740 353,620,068 220,680,960	4,554,868,607 356,372,261 241,770,707
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare	4,361,064,740 353,620,068 220,680,960 58,542,635	4,554,868,607 356,372,261 241,770,707 55,697,507
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution Staff uniforms	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098 8,254,514	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689 8,261,919
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098 8,254,514	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689 8,261,919
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution Staff uniforms	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098 8,254,514	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689 8,261,919
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution Staff uniforms  Split as follows:  Direct staff costs (Note 7)	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098 8,254,514 5,841,187,761	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689 8,261,919
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution Staff uniforms	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098 8,254,514	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689 8,261,919 6,002,587,150
Salaries and wages Group life and medical cover Pension-company contribution Staff welfare Training Recruitment costs Travel, Mileage & Entertainment Subsistence Allowance NSSF-company contribution Staff uniforms  Split as follows:  Direct staff costs (Note 7)	4,361,064,740 353,620,068 220,680,960 58,542,635 174,257,091 926,019 122,831,967 536,025,668 4,984,098 8,254,514 5,841,187,761	4,554,868,607 356,372,261 241,770,707 55,697,507 174,037,237 10,219,588 95,453,772 499,669,861 6,235,689 8,261,919 6,002,587,150

Administrative staff costs are Salaries and Wages, inclusive of Travel, Mileage Entertainment and Subsistence, Group Life and Medical Cover, Pension-Company Contribution, Staff Welfare, Training, Recruitment Costs, Travel, Mileage & Entertainment, Subsistence Allowance, NSSF- Company Contribution and Uniforms.



### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $30^{\text{th}}\,\text{JUNE}~2018$ (Continued)

The average number of employees at the end of the year was:		
	2018	2017
Permanent Management	614	602
Permanent Unionisable	911	968
Temporary Contract and interns TOTAL	172 <b>1,697</b>	229 <b>1,799</b>
TOTAL	1,097	1,799
Provision for Leave Pay		
Balance at beginning of the year	235,928,970	180,363,318
Additional provision at end of year	60,356,475	94,177,056
Leave paid out or utilized during the year	(69,893,214)	(38,611,404)
Palance at and of the year	226,392,231	235,928,970
Balance at end of the year	220,392,231 ======	========
14. PRODUT PEROPE TAN	2018	2017
12. PROFIT BEFORE TAX	Kshs	Kshs
The profit before tax is arrived at after charging/(crediting):		
Staff costs (note11)	5,841,187,761	6,002,587,150
Depreciation of property, plant and equipment	3,207,461,387	2,473,982,224
Amortisation of intangible assets	500,207,148	287,134,976
Provision for bad and doubtful debts	(15,717,226)	1,337,040
Directors' expenses	43,548,349	59,314,455
Auditors' remuneration	8,011,033	7,713,000
Loss on disposal of property, plant and equipment	46,944	(373,684)
Net foreign exchange gain	(629,309,782)	(107,628,230)
Interest receivable	(351,443,636)	(400,513,387)
Interest payable	218,045	450,074
Rent receivable	(90,768,876)	(80,562,973)
13. TAXATION	2018	2017
a) Tax charge	Kshs	Kshs
Current taxation	115,034,378	3,253,535,484
Deferred tax	3,862,911,967	263,378,263
Deferred tax – OCI Prior year adjustment	(99,611,731) 9,533,772	78
Total taxation charge	3,887,868,386	3,516,913,825
	=======================================	=======================================
b) Reconciliation of expected tax based on profit before taxation to taxation charge		
Profit before taxation	12,360,939,293	11,478,440,653
Tax at the applicable rate of 30%	3,708,281,788	3,443,532,196
Tax effect of expenses not deductible for tax purposes	170,052,826	169,456,354
Income not subject to tax  Tax underpayment – Prior year	9,533,772	(96,074,803) 78
Additional tax assessment	20,031,589	-
Total taxation charge	3,907,899,975	3,516,913,825
i otai taxation chai ge	3,701,077,713	3,310,713,023

### c) Taxation (recoverable)/payable

	Kshs	Kshs
Balance brought forward	(1,176,703,986)	943,975,196
Charge for the year (note 11(a))	115,034,378	3,253,535,484
Installment tax payments in the year	-	(4,409,506,689)
Balance of FY 2016 tax paid	-	(943,975,196)
Withholding tax paid on rent income	(35,893,503)	(20,141,729)
Advance tax paid	(607,590)	(299,851)
Tax over-provision 2017	-	0
Withholding tax paid on miscellaneous income	-	(291,201)
	(1,098,170,701)	(1,176,703,986)

2018

2017

### 14. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share is calculated by dividing the net profit attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all dilutive potential ordinary shares into ordinary shares.

There were no potentially dilutive ordinary shares outstanding as at 30th June 2018 and 30th June 2017. Diluted earnings per share are therefore same as basic earnings per share.

The following reflects the earnings and the share data used in the basic and diluted earnings per share computations:

	2018 Kshs	2017 Kshs
Profit after taxation Number of ordinary shares in issue (Note 25)	8,568,073,696 18,173,300	7,961,526,828 18,173,300
Basic and diluted earnings per share (in KShs)	471	438

### 15. DIVIDENDS PER SHARE

Proposed dividends are not accounted for until they have been ratified at the Annual General Meeting. A dividend of Kshs 300 million was declared for the financial year ended 30 June 2017.



### 16. PROPERTY, PLANT AND EQUIPMENT

				Equipment		Motor	Capital	
	Freehold	Buildings	Pipeline	Furniture &		Vehicles &	Work-in-	
	Property	and Roads	Pumps & Tanks	Fittings	Helicopters	Tractors	Progress	Total
	Kshs	Kshs	Kshs	Kshs	Kshs	Kshs	Kshs	Kshs
COST								
1st July 2016	881,963,445	5,575,514,510	31,903,029,003	4,915,250,293	438,914,541	662,888,600	27,836,367,270	72,213,927,662
Additions(Acquisitions)	-	6,148,117	174,171,689	224,384,046	-	154,274,427	35,149,931,335	35,708,909,614
Transfers from WIP	-	306,512,213	4,938,801,700	3,165,907,886	-	45,899,719	- 8,457,121,518	
Disposals	-	-	-	- 17,284,380		7,091,667	-	24,376,047
Impairment		1	1	1	1	1	30,262,989	30,262,989
30th June 2017	881,963,445	5,888,174,841	37,016,002,392	8,288,257,845	438,914,541	855,971,079	54,559,440,075	107,928,724,218
1st July 2017	881,963,445	5,888,174,841	37,016,002,392	8,288,257,845	438,914,541	855,971,079	54,559,440,075	107,928,724,218
Additions(Acquisitions)	-	215,517	224,989,563	384,914,730	-	45,890,583	9,329,405,852	9,985,416,246
Transfers from WIP	-	1,822,279,423	42,326,329,781	15,712,353,931	-	205,311,888	- 60,066,275,024  -	0
Disposals	-	=	-	- 65,000	-	-	-	65,000
ADJUSTMENT	-	=	=	-	-	-	-	•
At 30th June 2018	881,963,445	7,710,669,781	79,567,321,737	24,385,461,506	438,914,541	1,107,173,550	3,822,570,903	117,914,075,464
DEPRECIATION								
1st July 2016	-	1,185,950,971	4,593,868,355	960,216,689	248,950,286	392,381,688	-	7,381,367,990
Charge for the year	-	331,479,415	1,294,931,114	619,222,344	77,766,265	150,583,087	-	2,473,982,224
Eliminated on Disposal		-	-	- 10,720,548	-	7,091,667	-	17,812,215
30th June 2017	-	1,517,430,386	5,888,799,469	1,568,718,484	326,716,551	535,873,108	-	9,837,537,999
1st July 2017	-	1,517,430,386	5,888,799,569	1,568,718,684	326,716,551	535,873,108	-	9,837,538,299
Charge for the year	•	357,032,542	1,592,818,188	1,052,278,279	77,766,265	127,566,114	-	3,207,461,387
Eliminated on Disposal		-		- 18,056	-	-	-	18,056
At 30th June 2018	-	1,874,462,928	7,481,617,756	2,620,978,908	404,482,816	663,439,222	-	13,044,981,630
NET BOOK VALUE:								
At 30th June 2018	881,963,445	5,836,206,853	72,085,703,980	21,764,482,598	34,431,725	443,734,329	3,822,570,903	104,869,093,834
At 30TH JUNE 2017	881,963,445	4,370,744,454	31,127,202,923	6,719,539,360	112,197,990	320,097,671	54,559,440,075	98,091,185,918

Details of the company's property, plant and equipment and information about fair value hierarchy are as follows:

	Level	Level	Level 3	Fair value as at 30 June
	KShs	KShs	KShs	KShs
30 June 2018				
Buildings and roads	-	-	5,836,206,853	5,836,206,853
Pipeline, pumps & tanks	-	-	72,085,703,980	72,085,703,980
Equipment, furniture and fittings	-	-	21,764,482,598	21,764,482,598
Helicopters	_	_	34,431,725	34,431,725
Motor vehicles and tractors	-	_	443,734,329	443,734,329
			100,164,559,486	100,164,559,486
30 June 2017				
Buildings and roads	-	-	4,370,744,454	4,370,744,454
Pipeline, pumps & tanks	-	-	31,127,202,923	31,127,202,923
Equipment, furniture and fittings	_	-	6,719,539,360	6,719,539,360
Helicopters	_	_	112,197,990	112,197,990
Motor vehicles and tractors	-	-	320,097,671	320,097,671
	-		42,649,782,399	42,649,782,399

If the property, plant and equipment were stated on the historical cost basis, the amounts would be as follows:

	2018 Kshs	2017 Kshs
Cost Accumulated depreciation	62,665,291,000 (32,205,938,000)	59,971,862,000 (31,715,719,000)
Net book value	30,459,353,000	28,256,143,000

Depreciation charge has been spilt between administrative and direct costs as follows:

	2018 Kshs	2017 Kshs
Total depreciation as per property, plant & equipment (note 16)	2,983,390,070	2,473,982,224
Direct costs (note 7) Administrative costs	2,894,718,081 312,743,306	2,264,151,717 209,830,507
	3,207,461,387	2,473,982,224



### 17. LEASEHOLD LAND

COST\VALUATION	2018 Kshs	2017 Kshs
1 July	5,640,368,221	5,086,390,989
Additions	-	580,297,020
Disposals	-	(26,319,788)
AMORTIZATION	5,640,368,221	5,640,368,221
1 July	473,080,907	320,130,391
Charge for the year	167,403,744	153,638,797
Eliminated on Disposal	-	(688,280.92)
30 June	640,484,651	473,080,907
NET BOOK VALUE	4,999,883,570	5,167,287,314

Payments to acquire leasehold interests in land are treated as prepaid lease rentals and amortized over the term of the lease. Leasehold land is held at valuation and categorised under level 3 of the fair value hierarchy.

Included under leasehold land is land valued at Kshs 869,759,420 relating to the JKIA Embakasi Depot whose title is held under the Kenya Airports Authority (KAA). KPC is pursuing a separate title.

18.	INTANGIBLE ASSETS COST	2018 Kshs	2017 Kshs
	1 July Additions	1,362,044,918 36,674,610	481,251,052 880,793,866
	30 June	1,398,719,527	1,362,044,918
	AMORTIZATION		
	1 July Charge for the year	503,748,070 332,803,404	370,251,891 133,496,179
	30 June	836,551,473	503,748,070
	NET BOOK VALUE	562,168,054	858,296,848

Intangible assets comprise cost of purchased computer software. Computer software costs are amortized over 3 years.

### 19 INVESTMENTS – at cost

	2018 KShs	2017 KShs
Unquoted investments		
Consolidated Bank of Kenya Limited Impairment charge on Consolidated Bank of	67,030,000	67,030,000
Kenya Limited preference shares	(30,725,641)	(30,725,641)
	36,304,359	36,304,359
Petroleum Institute of East Africa	2,000	2,000
	36,306,359	36,306,359
	======	======
Details of the investment in Consolidated Bank of Kenya Limited are s	hown below:	
720,000 ordinary shares of KShs 20 each	14,400,000	14,930,000
2,631,500 preference shares of KShs 20 each Impairment charge on Consolidated Bank of	52,630,000	52,100,000
Kenya Limited preference shares	(30,725,641)	(30,725,641)
	36,304,359 ======	36,304,359 ======

The investment in the Petroleum Institute of East Africa comprises one class "A" Redeemable Preference share of KShs 2,000. The investments are stated at cost as fair value cannot be reliably determined.

### 20. RETIREMENT BENEFITS

### a) National Social Security Fund

This is a statutory defined contribution pension scheme in which both the employer and employee contribute equal amounts. The amount contributed during the year has been charged to the profit or loss for the year.

### b) Defined Benefit Scheme (Closed)

The company did not make any contributions to the scheme in the year (2016- nil). An actuarial valuation of the scheme's assets and the present value of the defined benefits obligation as at 30 June 2017 was carried out in August 2017 by the scheme's actuaries, Zamara Actuaries (formerly Alexander Forbes Financial Services (E.A) Limited) for the purpose of preparing IAS 19 Disclosures. The valuation included prior year disclosures hence FY 2016 comparative figures are provided in this note.



### RETIREMENT BENEFITS (CONTINUED)

Amendments to the Retirement Benefit Regulations were announced by the Cabinet Secretary, National Treasury, in the Finance Act 2015. This related to a clarification on the distribution of surplus on wind up of a defined benefit scheme. The regulations provide for an equal sharing of surplus between members and the scheme sponsor upon wind up of a scheme. As a result of these change, an asset ceiling has been applied to limit the defined benefit asset to 50% of the surplus, which is the maximum available to the sponsor in the event the scheme is wound up. The principal assumptions used for the purpose of the actuarial valuation in 2017 were as follows:

### b) Defined Benefit Scheme (Closed) (Continued)

	2018	2017
Discount rate(s)	13.9%	13.9%
Future salary increases	5.0%	5.0%
Future pension increases	0.0%	0.0%
Mortality (pre-retirement)	A1949-1952	A1949-1952
Mortality (post-retirement)	a (55) m/f	a (55) m/f
,	At rates consistent with	At rates consistent with similar
	similar arrangements	arrangements
Withdrawals	At rates consistent with	At rates consistent with similar
	similar arrangements	arrangements
Ill health	50% at 55 and 100%	50% at 55 and 100%
Retirement age	at 60 years	60 years
č	=======	=======

The amount recognized in the statement of profit or loss and other comprehensive income in respect of these defined benefit plan are as follows:

	2018	2017 KShs
Total service cost	KShs 46,037,220	35,917,000
Interest costs:		
Interest cost on defined benefit obligation	813,148,388	780,270,857
Interest income on plan assets	(1,018,795,042)	(1,011,019,082)
Interest on the effect of the asset ceiling	86,464,621	101,740,145
Net interest income	(119,182,034)	(129,008,080)
Components of defined benefits plan recognized in profit or loss		
recognized in profit of foss	(73,144,814) ======	(93,091,080)
Actuarial gain obligation	(636,698,606)	(201,352)
Return on plan assets (excluding amount in interest cost)  Change in effect of asset ceiling (excluding amount	73,689,031	324,124,077
in interest cost)	230,970,470	(191,162,059)
Components of defined benefits plan recognized in other		
comprehensive income	(332,039,104)	132,760,666

### RETIREMENT BENEFITS (CONTINUED)

The amount included in the statement of financial position arising from the entity's obligation in respect of its defined benefit plans is as follows:

	2018	2017
	Kshs	Kshs
Present value of funded defined benefit obligation	5,835,855,968	6,040,570,614
Fair value of plan assets	(8,060,965,923)	(7,543,061,560)
Effect of asset ceiling	939,482,722	622,047,631
Present value of defined benefit asset	(1,285,627,233)	(880,443,315)

The reconciliation of the amount included in the statement of financial position is as follows:

	2018	2017
	Kshs	Kshs
Net asset at the start of the year	(880,443,315)	(920,112,901)
Net income recognized in the income statement Employer contributions	(73,144,814)	(93,091,080)
Amount recognized in other comprehensive income	(332,039,104)	132,760,666
Present value of overfunded defined benefit asset	(1,285,627,233)	(880,443,315)

Movements in the present value of the defined benefit obligation in the current year were as follows:

Opening defined benefit obligation	6,040,570,614	5,652,378,014
Current service cost	46,037,220	35,917,000
Interest cost	813,148,388	780,270,857
Contributions from plan participants	-	_
Actuarial gain due to change in assumptions	(82,357,463)	(201,352)
Actuarial gain due to experience	(554,341,143)	_
Benefits paid	(427,201,648)	(427,793,905)
Closing defined benefit obligation	5,835,855,968	6,040,570,614
		========
Opening fair value of plan assets	(7,543,061,560)	(7,283,960,460)
Interest income on plan assets	(1,018,795,042)	(1,011,019,082)
Contributions from the employer	-	_
Employee contributions	-	-
Benefits paid	427,201,648	427,793,905
Return on plan assets	73,689,031	324,124,077
		_
Closing fair value of plan assets	(8,060,965,923)	(7,543,061,560)
		=========



### RETIREMENT BENEFITS (CONTINUED)

The fair value of the plan assets at the end of the reporting period for each category are as follows:

	2018	2017
	KShs	KShs
Equity instruments	2,075,895,687	1,871,825,253
Debt instruments	3,368,606,368	3,241,302,734
Property	2,418,963,868	2,164,273,540
Cash	197,500,000	265,660,033
Total Scheme (Assets)	8,060,965,923	7,543,061,560
	=======	========

### a) Defined Contribution Scheme:

Contributions to the Kenya Pipeline Company Staff Retirement Benefits Scheme are at 6% and 12% from employee and employer respectively. The company's liability is limited to any unpaid contributions.

### 21. INVENTORIES

	2018 KShs	2017 KShs
Spare parts and consumables Provision for obsolete stocks	2,336,032,479 (70,015,035)	1,661,792,956 (70,015,035)
	2,266,017,444	1,591,777,921
	=======	=======

### 22. TRADE AND OTHER RECEIVABLES

	2018	2017
	KShs	KShs
Trade receivables	8,458,799,963	7,034,645,762
Staff loans and advances	1,444,867,156	941,066,969
VAT recoverable	4,350,781,236	3,100,799,650
Prepaid construction costs	106,656,301	106,656,301
Prepaid expenses	799,185,708	1,319,843,648
Refundable deposits	9,477,446	9,477,446
Other debtors	1,053,419,365	890,267,945
	16,223,187,175	13,402,757,721
Provision for bad and doubtful debts	(568,915,828)	(584,723,542)
	15,654,271,247	12,818,034,179
Recoverable as follows:		
Within one year	14,390,380,166	12,048,271,443
After one year (staff loans)	1,263,891,181	769,762,736
	15,654,271,347	12,818,034,179
The amounts recoverable after one year relate to staff loans and advances		=======

Ageing analysis of the Trade receivables was as follows:	2018 KShs	2017 KShs
Less than 30 days Between 30 and 60 days Between 61 and 90 days Between 91 and 120 days Over 120 days	3,477,582,580 52,329,914 58,103,698 120,637,983 4,750,145,788	2,796,143,901 3,911,983 27,842,320 106,616,187 4,100,131,371

Included in trade receivables is KShs 4.2 billion (2017 - KShs 4.3 billion) due from an Oil Marketing Company that is the subject of a court dispute. No impairment loss has been recognized in respect of this amount as management has opted to wait for the outcome of an appeal.

### 23.CASH AND SHORT-TERM DEPOSITS

a) Short Term Deposits	2018 KShs	2017 KShs
Fixed deposits	4,815,214,935	6,063,946,835

The fixed deposits have a tenor of 3 months and the effective interest rate in the year was 10% p.a. (2016 - 9.5%).

a)	Bank and Cash Balances			_
		Account No.	2018	2017
			Kshs	Kshs
1.	Barclays Bank of Kenya	1108981062	0	3,094,402
2.	Commercial Bank of Africa (Kshs)	6634970017	16,064,863	151,763,879
3.	Commercial Bank of Africa (USD)	6634970025	89,837,893	401,769,950
4.	Standard Bank (Kshs)	104023872500	96,093,194	15,916,181
5.	Standard Bank (USD)	8704023872500	104,789,755	478,516,241
6.	CfC Stanbic (Kshs)	100000534425	(3,573,276)	11,141,354
7.	CfC Stanbic (USD)	100000681347	67,467,732	79,976,353
8.	Citibank (Kshs)	104052002	4,673,488	43,275,672
9.	Citibank (USD)	104052029	18,242,905	176,428,651
10.	Coop-Bank	1136028439200	10,205,658	38,023,072
11.	Coop-Bank (USD)	2120028439200	498,884	10,364,342
12.	Equity Bank(Kshs)	560291247368	26,903,225	39,905,958
13.	Equity Bank (USD)	560261355277	490,274	16,185,248
14.	Kenya Commercial Bank	1108981061	350,976	353,110
15.	Petty Cash		11,524,130	11,650,918
			443,569,702	1,478,365,330



### 24. SHARE CAPITAL

	2018	2017
Authorized:		
19,369,580 Ordinary Shares of Kshs 20 each	387,391,600	387,391,600
	========	=======
Issued and fully paid:		
18,173,300 Ordinary Shares of Kshs 20 each	363,466,007	363,466 ,007
	=======	

### 25. DEFERRED TAX LIABILITY

Deferred taxes are calculated on all temporary differences under the liability method using the applicable rate, currently at 30%. The make-up of the deferred tax liabilities in the year and the movement on the deferred tax account during the year are presented below:

account during the year are presented below:		
	2018	2017
	Kshs'000	Kshs'000
Deferred tax liability		
Accelerated capital allowances	22,195,317,428	5,290,518,263
Deferred tax on retirement benefit plan assets	385,688,170	264,132,995
Unrealized exchange gains	217,507,987	19,382,793
	8,376,972,002	5,574,034,051
Deferred tax assets		
General inventory provisions	(21,004,511)	(21,004,510)
Leave pay provision	(67,917,669)	(70,778,691)
General bad debts provision	(4,846,968)	(4,846,969)
Retirement Benefit - OCI	(195,686,534)	(96,074,803)
	(289,455,682)	(192,704,973)
Net deferred tax liability	22,509,057,903	5,381,329,078
The movement in Deferred Tax was as follows:		
At 1 July (as previously reported)	5,381,329,078	5,221,714,992
Prior year adjustment	9,533,772	78
	5,390,862,851	5,221,715,070
Deferred tax charge (note 13(a))	3,879,721,615	255,688,811
Deferred tax - Retirement Benefit Obligation a/c	(99,611,731)	(96,074,803)
At the end of the year	9,154,163,086	5,381,329,078
AC TRADE AND OTHER DAVABLES		
26. TRADE AND OTHER PAYABLES	2018	2017
	Kshs	Kshs
Trade payables	2,011,122,946	3,367,692,640
Other payables	4,178,216,535	10,478,276,887
Catering, training & tourism development levy	40,424	243,421
Leave pay provision	226,392,231	235,928,970
Withholding tax payable	290,906,078	503,764,026
	6,706,678,215	14,585,905,944

### 27. LONG TERM LOAN

	2018 Kshs	2017 Kshs
(a) Syndicated Loan(Long Term Portion)	25,425,678,726	22,983,317,480
(b) Syndicated Loan (Current Portion)	4,330,251,097	3,283,331,069

The long-term loan represents loan drawdowns as at 30th June 2018 on a United States Dollar 350 million Facility Agreement signed on 15th July 2015 between KPC and a consortium of the following six banks:

	Bank	Underwritten Amount USD	Drawn as at 30th June 2018 USD	Drawn as at 30th June 2017 USD
1	Commercial Bank of Africa	58,333,333	56,661,473	42,251,741
2	Citibank N.A.	58,333,333	56,661,473	42,251,741
3	CfC Stanbic Bank	58,333,333	56,661,473	42,251,741
4	Standard Chartered Bank	58,333,333	56,661,473	42,251,741
5	Rand Merchant Bank	58,333,333	56,661,473	42,251,741
6	Cooperative Bank of Kenya	58,333,333	56,661,473	42,251,741
	TOTAL	350,000,000	339,968,838	253,510,449

The loan is for financing the construction of a 20-inch pipeline and related facilities between Mombasa and Nairobi.

The loan facility has an availability period of 2 years and is repayable in 33 quarterly instalments from June 2017 and is secured with receivables from the top 14 Oil Marketing Companies. Interest on the loan is at USD 3-month LIBOR plus a margin of 5.38% p.a.

2017

### 28. NOTES TO THE STATEMENT OF CASH FLOWS

	2010	2017
	Kshs	Kshs
a) Reconciliation of operating profit to cash generated		
from operations		
Profit before tax	12,360,939,293	11,478,440,653
Adjustments for:		
Depreciation (note 16)	3,207,461,387	2,473,982,224
Amortization of leasehold land (note 17)	167,403,744	153,638,797
Amortization of intangible assets (note 18)	332,803,404	133,496,179
Movement in retirement benefit asset	(73,144,814)	(125,661,685)
Loss/(gain) on disposal of property, plant and equipment	5,417	1,327,214
Interest income	(351,443,636)	(400,513,387)
Interest expense	218,045	450,074
Operating profit before working capital changes	15,644,242,840	13,715,160,068
		=========



### NOTES TO THE STATEMENT OF CASH FLOWS (continued)

		2018	2017
		KShs	KShs
	Increase in inventories	(674,239,523)	96,519,312
	Increase in trade and other receivables	(2,836,237,168)	(3,950,595,463)
	(Decrease)/increase in trade and other payables	(9,233,218,645)	11,859,097,707
	Movement in related party balances		(240,089,228)
	Cash generated from operations	2,900,547,504	21,480,092,397
a)	Analysis of cash and cash equivalents		
	Short term deposits (note 22(a)	4,815,214,935	6,063,946,835
	Bank and cash balances	443,569,702	1,478,365,330
		5,258,784,637	7,542,312,165
b)	Analysis of non-cash transactions:	<del></del>	<del></del>
	Total additions to property, plant and equipment	9,985,416,246	36,289,206,634
	Capital work in progress items pending settlement as at 30 June	-	
	Cash used in the purchase of property, plant and		
	equipment as presented on the cash flow statement	9,985,416,246	36,289,206,634

### 29. RELATED PARTIES

The Government of Kenya is the principal shareholder of the Kenya Pipeline Company Limited, holding 100% of the company's equity interest. The Government of Kenya has provided full guarantees to all long-term lenders of the entity, both domestic and external.

Other related parties include:

- a) Ministry of Energy
- b) National Oil Corporation of Kenya
- c) Kenya Power Limited
- d) Key management
- e) Board of directors

Transactions with related parties include:		
	2018	2017
	KShs	Kshs
(a) Sales to related party		
Services provided to National Oil Corporation (K)		

1,045,451,204

2,806,479,223

RELATED PARTIES (Continued)	2018 Kshs	2017 Kshs
(b) Sales to related party		
Services provided to National Oil Corporation (K)	2,806,479,223	1,045,451,204
(c) Expenses incurred on behalf of related parties		
Services received from Kenya Power & Lighting Co Services received from Ministry of Energy	2,806,296,454 384,000,000 <b>3,190,296,454</b>	2,307,126,408 384,000,000 <b>2,691,126,408</b>
(d )Due to related party		
Deferred Income from Ministry of Energy – LPG Project	80,000,000	80,000,000
Key management compensation		
CEO salaries and benefits  Key Management salaries and benefits	10,669,880 262,655,881 <b>273,325,761</b>	12,159,656 210,912,970 <b>223,072,626</b>
Directors Expenses		
- Directors fees & incentives	9,240,000	9,240,000
- Board Retreats and general expenses	4,243,777	10,917,176
- Sitting /duty allowance	9,260,000	11,280,000
- Training expenses	7,690,848	10,298,746
- Travel expenses and Subsistence allowance	13,113,726	17,578,533
	43,548,350	59,314,455
30. FUTURE RENTAL COMMITMENTS UNDER OPERATING	I FASES	
50. FOTORE RENTAL COMMITTMENTS UNDER OPERATING	2018	2017
	Kshs	Z017 Kshs
The company as a lessor:		
Within one year In the second to fifth year inclusive	90,768,876 363,075,503	80,562,973 322,251,891



The lease rental income earned during the year in respect of company's property amounted to Kshs 83 million (2017 – Kshs 81 million).

	2018 Kshs	2017 Kshs
The company as a lessee:  Within one year In the second to fifth year inclusive	1,005,055,775 4,020,223,100	69,798,331 279,193,322
	5,025,278,875	348,991,653

The total rental expense incurred during the year amounted to Kshs 8.5 million (2017-KShs 7.3 million).

### 31. CONTINGENT LIABILITIES

	2018 Kshs	2017 Kshs
Pending law suits Guarantees and letters of credit	4,925,620,633 568,114,605	4,012,257,286 1,002,295,515
	5,493,735,238 =======	5,014,552,801

Pending lawsuits relate to civil suits lodged against the company by various parties and include a contingent liability related to irregular release of product, amounting to Kshs 1.4 billion (2017: Kshs 400 million).

### 32. FUEL STOCKS

Fuel stocks belong to the Oil Marketing Companies (OMCs) as per Transportation and Storage Agreement signed between the Kenya Pipeline Company Limited and the OMCs. Fuel stocks are therefore not included in the financial statements. As at 30 June 2018, the company held 629,406 m³ (2017 – 372,728 M³) third party fuel stocks with a Hydro-Carbon Value (HCV) of Kshs. 35,229,189,226 (2017 – Kshs. 14,168,033,066).

33. CAPITAL COMMITMENT	2018 Kshs	2017 Kshs
Amounts authorised  Less: Amounts incurred and included in work-in-progress	23,859,971,566 9,235,902,426	45,042,825,042 36,289,206,634

The above amounts are included in the approved budget for the year

### 34. FINANCIAL RISK MANAGEMENT

The company's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the company's business and operational risks are an inevitable consequence of being in business. The company's aim is therefore to achieve an appropriate balance between risk and return and minimize potential adverse effects on its financial performance. The key types of risks include:

- Market risk includes currency and interest rate risk
- Credit risk
- Liquidity risk
- Capital risk

The company's overall risk management program focuses on the unpredictability of changes in the business environment and seeks to minimise potential adverse effects of such risks on its financial performance within the options available by setting acceptable levels of risks.

The board of directors has overall responsibility for the establishment and oversight of the company's risk management framework.

The company's treasury function provides services to the business, co-ordinates access to domestic financial markets, monitors and manages the financial risks relating to the operations of the company. Compliance with policies and exposure limits is reviewed by the internal auditors on a continuous basis.

The company's treasury function, headed by the chief accountant - finance and reporting to the Finance Manager, develops and monitors risks and policies implemented to mitigate risk exposures.

### a) Market risk

The activities of the company expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates. There has been no change to the company's exposure to market risks or the manner in which it manages and measures the risk.

Market risk is the risk arising from changes in market prices, such as interest rate, equity prices and foreign exchange rates which will affect the company's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. Overall responsibility for managing market risk rests with the Audit and Risk Management Committee.

### (i) Foreign Currency Risk Management

Exposure to exchange rate fluctuations arising from international trading commitments is minimized by utilizing foreign currency reserves to settle maturing obligations. Revenue is spread on a 50-50 basis in local and foreign currencies (USD). As at end of the year, the carrying amounts of the company's foreign currency denominated monetary assets and monetary liabilities are as follows:



	GBP	EUR	USD	CAD	ZAR
At 30 June 2018	KShs	KShs	KShs	KShs	KShs
Financial assets					
Bank and cash balances			201 227 442		
	-	-	281,327,443	-	-
Short term deposits	-	-	2,386,453,711	-	-
Trade receivables	-	-	6,088,627,353	-	-
	-	-	8,756,408,507	-	-
Financial liabilities					
Trade payables	(14,696,298)	(202,553,662)	-	(4,267,217)	(563,079)
Long Term Loan	-	-	(29,755,929,823)	-	
Net exposure	(14,696,298)	(202,553,662)	(29,755,929,823)	(4,267,217)	(563,079)
	GBP	EUR	USD	CAD	ZAR
	KShs	KShs	KShs	KShs	KShs
At 30 June 2017					
Financial assets					
Bank and cash balances	-	-	674,360,198	_	-
Short term deposits	-	-	478,516,240	_	-
Trade receivables	-	-	6,001,730,985	_	-
	_	_	7,154,607,42	_	_
Financial liabilities			, , ,		
Trade payables	(14,784,605)	(3,309,209)	(239,731,794)	-	(822,156)
Long Term Loan	-	- -	(26,266,648,548)	-	-
Net exposure	(14,784,605)	(3,309,209)	(19,351,772,920)		(822,156)
rect exposure	(17,707,003)	(3,307,207)	(17,551,772,720)	-	(022,130)

### (ii) Foreign Currency Sensitivity Analysis

The main currency exposure that the company is exposed to relates to the fluctuation of the Kenya Shillings exchange rates with the US Dollar and Euro currencies.

The table below details the company's sensitivity to a 10% increase and decrease in the Kenya shilling against the relevant foreign currencies. The sensitivity analysis includes only the outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. A positive number below indicates an increase in profit and other equity where the Kenya shilling strengthens 10% against the relevant currency. For a weakening shilling against the relevant currency, there would be an equal opposite impact on the profit and other equity, and the balances below would be negative.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED $30^{\text{th}}\,\text{JUNE}~2018$

(Continued)

		2018			2017
		ŀ	KShs		KShs
		Effect on Profit	Effect on Equity	Effect on Profit	Effect on Equity
Currency - GB pound	ds				
+ 10 percentage p	point	(1,469,630)	(1,028,741)	1,478,460	1,034,922
- 10 percentage p	point	1,469,630	1,028,741	(1,478,460)	(1,034,922)
Currency - Euro					
+ 10 percentage p	point	(20,255,366)	(14,178,756)	330,921	231,645
- 10 percentage p movement	point	20,255,366	14,178,756	(330,921)	(231,645)
Currency - US dollars	s				
+ 10 percentage p	point	600,173,099	420,121,169	(1,935,177,29)	(1,354,624,10)
- 10 percentage p	point	(600,173,099)	(420,121,169)	1,935,177,292	1,354,624,104)
Currency - CAD					
+ 10 percentage p	point	(426,722)	(298,705)	-	-
- 10 percentage p	point	426,722	298,705	-	-
Currency - ZAR					
+ 10 percentage p movement	point	(56,308)	(39,415)	82,216	57,551
- 10 percentage p movement	point	56,308	39,415	82,216	57,551
Currency - HKD					
+ 10 percentage p	point	-	-	-	-
- 10 percentage p	point	-	-	-	-

The US Dollar impact is mainly attributed to the exposure on outstanding US Dollar receivables at year end while the Euro impact arises from the exposure on outstanding payables at the year end.

The sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

### (iii) Interest Risk Management

Interest rate risk is the risk that the entity's financial condition may be adversely affected as a result of changes in interest rate levels. The company's interest rate risk arises from bank deposits. This exposes the company to cash flow interest rate risk. The interest rate risk exposure arises mainly from interest rate movements on the company's deposits.

### Management of interest rate risk

To manage the interest rate risk, management has endeavored to bank with institutions that offer favourable interest rates

### Sensitivity analysis

The entity analyses its interest rate exposure on a dynamic basis by conducting a sensitivity analysis. This involves determining the impact on profit or loss of defined rate shifts. The sensitivity analysis for interest rate risk assumes that all other variables, in particular foreign exchange rates, remain constant. The analysis has been performed on the same basis as the prior year.



### Sensitivity analysis

The entity analyses its interest rate exposure on a dynamic basis by conducting a sensitivity analysis. This involves determining the impact on profit or loss of defined rate shifts. The sensitivity analysis for interest rate risk assumes that all other variables, in particular foreign exchange rates, remain constant. The analysis has been performed on the same basis as the prior year.

Using the end of the year figures, the sensitivity analysis indicates the impact on the statement of comprehensive income if current floating interest rates increase/decrease by one percentage point as a decrease/increase of Kshs 48,152,149 (2017: Kshs 60,639,468). A rate increase/decrease of 5% would result in a decrease/increase in profit before tax of Kshs 240,760,747 (2017 – Kshs 303,197,342)

### b) Credit Risk Management

Credit risk refers to the risk of financial loss to the company arising from a default by counterparty on its contractual obligations. The company's policy requires that it deals only with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The company also uses other publicly available financial information and its own trading records to rate its major customers. The company's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by debt control unit.

Trade receivables consist of major players in the petroleum oil industry. Ongoing credit evaluation is performed on the financial condition of accounts receivable and where appropriate, credit guarantee is requested.

The company's maximum exposure to credit risk as at 30 June 2018 is analyzed in the table below:

	<b>Fully Performing</b>	Past Due	Impaired	<b>Gross Total</b>
	Kshs	Kshs	Kshs	Kshs
Trade Receivables	3,477,582,580	4,774,893,640	206,323,743	8,458,799,963
Other Receivables	13,573,097	593,625,776	213,305,493	820,504,366
Bank Balances	443,569,702	-	-	443,569,702
Short Term Deposits	4,815,214,935	-	-	4,815,214,935
	8,749,940,314	5,578,348,309	419,629,236	14,538,088,966

The company's maximum exposure to credit risk as at 30 June 2017 is analysed in the table below:

	<b>Fully Performing</b>	Past Due	Impaired	<b>Gross Total</b>
	Kshs	Kshs	Kshs	Kshs
Trade Receivables	2,570,174,399	4,501,936,599	133,186,208	7,205,297,206
Other Receivables	970,411,315	226,858,055	213,305,493	1,410,574,863
Bank Balances	1,478,375,327	-	-	1,478,375,327
Short Term Deposits	6,063,946,835	-	-	6,063,946,835
	11,082,907,876	4,728,794,655	346,491,701	16,158,194,231

The default risk on the customers under the fully performing category is very low as they are active in paying their debts as they continue trading. The past due amounts have not been provided for because management and the board believe the amounts are recoverable.

### c) Liquidity Risk Management

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

The company manages liquidity risk by maintaining adequate reserves and banking facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The table below analyses the company's financial liabilities that will be settled on a net basis into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date.

	Within 12 months	Over 12 months	Total
	KShs	KShs	KShs
At 30 June 2017:			
Due to related parties	-	80,000,000	80,000,000
Trade payables	6,509,762,240	-	6,509,762,240
Other payables and accruals	8,923,399,586	-	8,923,399,586
	15,433,161,826	80,000,000	15,513,161,826

### d)Capital Risk Management

The objective of the entity's capital risk management is to safeguard the entity's ability to continue as a going concern. The entity capital structure comprises of the following funds:

	2018	2017
	KShs	KShs
Revaluation reserve	10,004,768,990	10,004,768,990
Retained earnings	79,453,028,143	70,967,940,523
Capital reserve	875,754,923	875,754,923
Total funds	90,333,552,056	81,848,464,436
Total borrowings	29,755,929,823	26,266,648,548
Less: cash and bank balances	(5,258,784,637)	(7,542,312,165)
Net debt/(excess cash and cash equivalents)	24,497,145,186	18,724,336,383
Gearing	27%	23%

### 35. INCORPORATION

The company is domiciled and incorporated in Kenya under the Companies Act (Cap 486).

### 36. EVENTS AFTER THE REPORTING PERIOD

There were no material adjusting and non- adjusting events after the reporting period.

### **37. CURRENCY**

Financial statements are presented in Kenya Shillings (KShs)



### PPENDIX 1:

### PROGRESS ON FOLLOW UP OF AUDITOR RECOMMENDATIONS

The following is the summary of issues that resulted in a qualified opinion of the external auditor on the financial statements for the year 2016/17, and management comments that were provided to the auditor. We have nominated focal persons to resolve the various issues as shown below with the associated time frame within which we expect the issues to be resolved.

Ref. No. on the external audit Report	Issue / Observations from Auditor	Management comments	Focal Point person to resolve the issue (Name and designation)	Status: (Resolved / Not Resolved)	Timeframe: (Put a date when you expect the issue to be resolved)
-	<b>Trade and Other Receivables</b> As noted in the audit report of FY2014/15, trade and other receivables balance of Kshs8,4 billion included an amount of Kshs 4.2 billion due from an oil marketing company that is in dispute and has been subjected to an arbitrator. The auditors were unable to confirm whether and if so, when KPC will be able to recover the Kshs 4.2 billion.	The disputed account is currently in court and KPC holds the view that it will obtain a favorable ruling	Managing Director	Not resolved	Dependent on court calendar
7	Property, Plant and Equipment – Leasehold Land As reported in the audit report of FY2014/15, included in the leasehold land balance of Kshs 4.76 billion are parcels of land valued at Kshs 1.928 billion which do not have title deeds. Further information availed during the audit indicates that plot numbers LR.9042/225 and 114/113/114 where Embakasi and Mombasa depots sit and carried in the books at Kshs 869.7 million and Kshs 130.3 million respectively have had their titles issued to Kenya Airports Authority. This situation is indicative of significant impairment of the properties. Their carrying values in the financial statements could not therefore be confirmed.	KPC is pursuing obtaining the title deeds with the National Lands Commission. The ownership of the land is not in dispute since KPC has occupied the two stations for over 3 decades, and KAA acknowledges that the land belongs to KPC.	Managing Director	Not resolved	June 2018
3	Emphasis of Matter – Procurement of Hydrant Pit Valves  During the FY 2014/15, the company awarded a contracted valued at USD6,409,492 for the supply of hydrant pit valves C/W isolation valves and 2-year operational spares to a company based in the United States of America through a direct procurement contrary to the requirements of the Public Procurement and Asset Disposal Act 2005.Although the company was indicated to be the OEM, no documentary evidence or information to support the tender award was provided. There was also no written justification on the need to procure operational spares to cover a two-year period. Although the spares were delivered on 14 July 2015, they had not been inspected and formally received for use at the time of the audit.	The procurement of the hydrant pit valves was necessary and the procurement procedures were followed. Documentation to support the award is also available. The spares could not be inspected because they are a subject of an EACC investigation	Managing Director	resolved	Awaiting determination by the Ethics and Anti- Corruption Commission (EACC)

# APPENDIX II: PROJECTS IMPLEMENTED BY KPC

Projects implemented by the State Corporation/ SAGA Funded by development partners

Tologon michaeler	mee by the B	d to a am	or mercorn present	rejects impromented by the State Selber attent States a unada by acretopinent partitions	mone parents	
Project title	Project	Donor	Jonor Period/	Donor	Separate donor reporting required	Consolidated in these
	Number		Duration	Commitment	as per the donor agreement	financial
					(Yes/No)	statements(Yes/No)
V/A		N/A		V/N		N/A

The Company is not funded by development partners.

Status of Projects completion

1				• • •			7
0/N	Project	I otal Project Cost	I otal Expended	otal Expended   Completion % to	Budget	Actual Spent	Sources of
			to Date	Date	Kshs	Kshs	Funds
1	Line 5	51,000,132,268	49,293,059,340	100%	9,261,066,556	100%   9,261,066,556   6,676,846,413   72%-	72%-
							Borrowing
							28%- Internal
2	Additional	5,884,410,843	5,383,916,635	%66	99% 1,765,322,301		Internal
	Tanks					1,729,954,318	

## APPENDIX III: INTER-ENTITY TRANSFERS

Break down of Transfers           FY 2017/2018         N/A           a. Recurrent Grants         N/A           b. Development Grants         N/A           c. Direct Payments         N/A           d. Donor Receipts         N/A		ENTITY NAME:		
ants		Break down of Transfers		
ants		FY 2017/2018		
ants	a.	Recurrent Grants	N/A	
	b.	Development Grants	N/A	
		Direct Payments	N/A	
	d.	Donor Receipts	N/A	

The Company is not a recipient of any grants.

# APPENDIX IV: RECORDING OF TRANSFERS FROM OTHER GOVERNMENT ENTITIES

					Where Recorded/recognized	orded/recog	gnized		
Name of the MDA/Donor Transferring						4			Total Transfe rs
the funds	Date received as per bank statement	Nature: Recurrent/Development /Others	Total Amount - KES	Statement of Financial Capital Performance Fund	Capital Fund	Deferre d Others - d Recei must be Income vables specific	Recei	Deferre d Recei must be Income vables specific	during the Year
N/A		N/A							

The Company is not a recipient of any MDA/Donor funding.

### **5 - YEAR FINANCIAL HIGHLIGHTS**

### **Statement of Comprehensive Income For the year ended 30th June**

	2018	2017	2016	2015	2014
	Kshs	Kshs	Kshs	Kshs	Kshs
Total Revenue	27,705,848,487	25,134,869,469	23,018,986,040	21,438,236,000	20,055,532,000
Direct Costs	(11,135,712,478)	(9,285,805,904)	(7,781,792,550)	(7,967,492,000)	(6,912,545,000)
<b>Gross Profit</b>	16,570,136,009	15,849,063,565	15,237,193,490	13,470,744,000	13,142,987,000
Other Income	452,661,842	362,564,293	290,415,562	325,785,000	283,926,000
Administration Expenses	(5,642,393,932)	(5,295,614,817)	(4,100,346,177)	(4,887,460,000)	(3,462,384,000)
<b>Operating Profit</b>	11,380,403,919	10,916,013,041	11,427,262,875	8,909,069,000	9,964,529,000
Net Finance Income	980,535,373	562,427,612	626,085,305	1,771,905,000	258,416,000
<b>Profit Before Taxation</b>	12,360,939,292	11,478,440,653	12,053,348,180	10,680,974,000	10,222,945,000
Taxation Charge	3,792,865,597	(3,516,913,825)	(3,606,835,608)	(3,459,347,000)	(3,120,162,000)
Net Profit After Taxation	16,153,804,889	7,961,526,828	8,446,512,572	7,221,627,000	7,102,783,000
Earnings Per share	471	438	463	397	391

### **5 - YEAR FINANCIAL HIGHLIGHTS**

### **Statement of Cash Flows**

	2018	2017	2016	2015	2014
	Kshs	Kshs	Kshs	Kshs	Kshs
Net cash generated from operating activities	3,195,240,413	16,506,231,596	14,124,202,379	5,998,201,000	9,863,939,000
Net cash from/(to) investing activities	(10,022,049,028)	(37,161,868,585)	(23,251,822,725)	(5,411,854,000)	(3,100,034,000)
Net cash from/(to) financing activities	4,543,281,087	16,268,272,269	9,388,097,096	-	-
Net increase/(Decrease) in cash and cash equivalents	(2,283,527,528)	(4,387,364,720)	260,476,750	586,347,000	6,763,905,000
Cash and Cash Equivalents at beginning of the period	7,542,312,165	11,929,676,885	11,669,200,135	11,082,853,000	4,318,948,000
Cash and Cash Equivalents at end of the Year	5,258,784,637	7,542,312,165	11,929,676,885	11,669,200,000	11,082,853,000



### 5 - YEAR FINANCIAL HIGHLIGHTS

Statement of Financial Position as at 30 June

	2018	2017	2016	2015	2014
	Kshs	Kshs	Kshs	Kshs	Kshs
Non- Current Assets					
Property, plant and equipment	104,869,093,834	98,091,185,919	64,832,559,060	43,585,328,000	41,264,151,000
Leasehold land	4,999,883,570	5,167,287,314	4,766,260,609	4,915,357,000	5,127,880,000
Intangible assets	562,168,054	858,296,848	110,999,161	5,567,000	2,985,000
Investments	36,306,359	36,306,359	36,306,359	36,306,000	67,032,000
Retirement Benefit recoverable	1,285,627,233	880,443,315	1,006,105,000	1,006,105,000	1,407,397,000
Trade and other receivables	1,263,891,181	769,762,736	422,596,994	100,278,000	118,293,000
	113,016,970,231	105,803,282,491	71,174,827,183	49,648,941,000	47,987,738,000
Current Assets					
Inventories	2,266,017,444	1,591,777,921	1,688,297,234	1,520,586,000	1,443,982,000
Trade and other receivables	14,390,380,166	12,048,271,443	8,407,859,021	10,565,001,000	9,440,453,000
Taxation recoverable	1,098,170,701	1,176,703,986	-	511,843,000	-
Government securities	-	-	_	-	104,316,000
Short term deposits	4,815,214,935	6,063,946,835	9,141,970,606	8,492,671,000	5,938,961,000
Bank and cash balances	443,569,702	1,478,365,330	2,787,706,279	3,176,529,000	5,143,892,000
	23,013,352,948	22,359,065,515	22,025,833,140	24,266,630,000	22,071,604,000
	-				
Total Assets	136,030,323,179	128,162,348,006	93,200,660,323	73,915,571,000	70,059,342,000
Shareholders Funds and Liabilities					
Capital and Reserves					
Share capital	363,466,007	363,466,007	363,466,007	363,466,000	363,466,000
Share premium	512,288,916	512,288,916	512,288,916	512,289,000	512,289,000
Revenue reserve	79,453,028,143	70,967,940,523	63,092,108,956	54,787,041,000	47,394,969,000
Revaluation Reserve	10,004,768,990	10,004,768,990	10,022,711,045	10,022,712,000	11,887,512,000
	90,333,552,056	81,848,464,436	73,990,574,924	65,685,508,000	60,158,236,000
Non Current Liabilities					
Deferred taxation	9,154,163,086	5,381,329,078	5,221,714,992	5,623,522,000	5,913,210,000
Long term loan	25,425,678,726	22,983,317,480	9,697,497,096	-	-
	34,579,841,812	28,364,646,558	14,919,212,088	5,623,522,000	5,913,210,000
Current Liabilities					
Trade and other payables	6,706,678,215	14,585,905,944	2,726,808,236	1,983,422,000	3,764,094,000
Due to related parties	80,000,000	80,000,000	320,089,228	313,719,000	-
Tax payable	-	-	943,975,847	-	223,802,000
Dividend Payable	-	-	300,000,000	309,400,000	-
Current Loan	4,330,251,096 11,116,929,311	3,283,331,068			
		17,949,237,012	4,290,873,311	2,606,541,000	3,987,896,000



### Working round the clock to ensure security of supply"



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